

Statewide Standard Offer Program Information through January 31, 2019

Residential

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	22,595	18,680	20,575	18,072	14,967	14,918	13,281	14,613	14,569	18,788	18,776	20,837
# Enrollments ²	20,154	21,544	22,664	20,552	16,818	16,057	14,435	15,232	17,768	18,249	20,822	24,283
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	20,450	16,991	14,597	13,142	5,924	5,764	4,994	8,104	8,665	9,496	16,003	18,236
# Enrollments	28,777	18,282	26,605	19,939	12,057	11,269	9,886	12,005	10,883	12,531	19,738	24,431
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	19,338	14,074	14,550	11,569	13,016	10,939	10,783	11,479	11,489	12,670	15,235	14,583
# Enrollments	27,041	20,123	21,463	17,414	18,085	15,225	15,736	18,227	16,126	19,492	22,768	21,796
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	17,728	14,429	13,524	12,323	11,772	11,108	9,269	10,395	7,635	15,991	6,866	5,072
# Enrollments	25,528	17,728	18,202	16,167	15,549	13,879	12,858	14,616	10,752	14,854	11,060	5,982
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	5,713	4,858	5,069	3,825	9,604	6,874	5,734	4,705	5,327	5,829	5,897	5,666
# Enrollments	7,066	5,480	5,842	4,015	8,312	8,086	6,421	5,690	5,852	6,106	5,884	5,661
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Referrals	5780	4846	5939	5913	10110	9256						759,819
# Enrollments	5161	3993	5505	4383	8143	6528						953,780

Small Commercial

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	364	225	241	199	339	313	267	332	408	412	421	471
# Enrollments ²	340	415	497	583	420	541	523	798	867	730	680	788
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	401	290	207	250	218	230	176	220	203	132	340	318
# Enrollments	731	667	1,105	779	532	575	627	544	474	455	555	678
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	288	294	311	240	402	338	348	335	256	217	335	328
# Enrollments	666	562	574	549	608	701	692	787	466	485	618	751
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	390	385	400	400	393	404	229	275	227	539	284	227
# Enrollments	824	569	706	637	665	473	459	351	239	325	488	269
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	242	214	281	287	409	335	426	196	313	185	448	282
# Enrollments	285	215	243	242	263	271	514	269	232	251	334	272
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Referrals	313	382	381	493	438	513						20,960
# Enrollments	213	210	289	295	348	330						33,444

¹ The referral counts for both rate classes do not include numbers from PECO as PECO does not track, by rate class, the number of calls from its CSRs to Allconnect's

² PECO's enrollments are included in this data.

Duquesne Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	321	633	661	644	474	505	469	439	483	1,329	1,743	2,244
# Small Comm. Referrals	16	32	28	0	0	0	0	0	1	0	25	103
# Residential Enrollments	255	487	508	290	548	378	381	317	317	389	907	1,453
# Small Comm. Enrollments	6	20	19	17	0	4	3	0	0	0	17	71
# EGSs Serving Residential	1	1	1	1	4	5	5	3	3	3	4	4
# EGSs Serving Small Comm.	1	1	1	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0614	\$0.0614	\$0.0614	\$0.0614	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0563	\$0.0563	\$0.0563	\$0.0563	n/a	n/a	n/a	n/a	n/a	n/a	\$0.0620	\$0.0620
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	1,836	1,429	1,386	832	633	610	508	520	359	345	456	546
# Small Comm. Referrals	84	65	40	24	12	11	16	25	18	15	21	0
# Residential Enrollments	1,731	1,366	1,234	1,167	749	390	534	586	351	238	276	306
# Small Comm. Enrollments	73	32	32	36	15	18	37	29	11	12	0	0
# EGSs Serving Residential	4	4	4	4	4	4	4	4	4	4	3	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	1	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0742	\$0.0742
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0620	\$0.0620	\$0.0620	\$0.0620	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0649	\$0.0649
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	466	363	294	267	270	220	243	210	223	204	250	284
# Small Comm. Referrals	3	0	0	0	0	3	6	6	9	0	0	1
# Residential Enrollments	444	269	206	180	320	148	145	167	111	160	152	194
# Small Comm. Enrollments	0	0	0	0	0	2	5	4	5	0	0	0
# EGSs Serving Residential	4	5	5	5	4	4	4	5	6	7	8	10
# EGSs Serving Small Comm.	1	1	1	1	0	1	1	2	2	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0649	\$0.0649	\$0.0649	\$0.0649	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0631	\$0.0631
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	423	302	248	197	200	202	161	190	170	215	399	436
# Small Comm. Referrals	0	0	0	0	0	1	0	0	0	0	0	0
# Residential Enrollments	239	153	170	119	136	115	118	124	123	148	144	272
# Small Comm. Enrollments	0	0	1	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	11	11	12	10	7	6	6	6	6	6	3	5
# EGSs Serving Small Comm.	3	3	3	0	0	0	0	0	0	0	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0724	0.0724
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0631	\$0.0631	\$0.0631	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0622	0.0622
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-17</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	429	246	231	170	177	186	164	172	149	203	257	202
# Small Comm. Referrals	0	0	0	0	0	0	0	0	0	0	0	0
# Residential Enrollments	377	220	185	143	153	152	118	151	137	144	189	146
# Small Comm. Enrollments	0	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	6	6	6	6	6	6	5	5	5	5	2	2
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0724	\$0.0724	\$0.0724	\$0.0724	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0740	\$0.0740
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0622	\$0.0622	\$0.0622	\$0.0622	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0650	\$0.0650
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	289	175	233	181	217	249						29,772
# Small Comm. Referrals	1	1	1	2	0	1						571
# Residential Enrollments	272	157	175	184	202	218						22,838
# Small Comm. Enrollments	0	0	0	1	1	0						471
# EGSs Serving Residential	3	6	6	6	3	3						
# EGSs Serving Small Comm.	1	1	1	1	1	1						
Residential Standard Offer Rate (\$/kWh)	\$0.0740	\$0.0740	\$0.0698	\$0.0698	\$0.0693	\$0.0693						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0650	\$0.0650	\$0.0607	\$0.0607	\$0.6040	\$0.6040						

Met-Ed Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	3,375	2,937	3,157	2,613	2,536	2,422	2,345	2,502	2,598	3,073	3,107	3,186
# Small Comm. Referrals	57	57	67	43	50	49	49	53	41	66	52	44
# Residential Enrollments	2,255	2,657	3,083	2,782	2,439	2,170	2,188	2,136	2,875	2,614	3,131	3,555
# Small Comm. Enrollments	74	109	162	152	57	48	43	53	41	56	74	41
# EGSs Serving Residential	3	2	2	2	5	5	5	7	7	7	7	7
# EGSs Serving Small Comm.	2	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08175	\$0.07601	\$0.07601	\$0.07601	\$0.07610	\$0.07610	\$0.07610	\$0.07211	\$0.07211	\$0.07211	\$0.09044	\$0.09044
Small Comm. Standard Offer Rate (\$/kWh)	\$0.76260	\$0.07461	\$0.07461	\$0.07461	\$0.07300	\$0.07300	\$0.07300	\$0.07201	\$0.07201	\$0.07201	\$0.07264	\$0.07264
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	2,985	2,810	2,676	2,319	0	0	0	2,242	2,199	2,088	2,411	2,689
# Small Comm. Referrals	43	0	0	0	0	0	0	0	0	0	30	18
# Residential Enrollments	2,808	1,259	3,972	2,829	804	9	3	1,445	1,940	2,163	2,341	2,567
# Small Comm. Enrollments	38	3	1	0	0	0	0	0	0	0	29	18
# EGSs Serving Residential	7	1	1	1	0	0	0	2	2	2	8	8
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.09044	\$0.06827	\$0.06827	\$0.06827	\$0.06498	\$0.06498	\$0.06498	\$0.07348	\$0.07348	\$0.07348	\$0.07294	\$0.07294
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07226	\$0.06227	\$0.06227	\$0.06227	\$0.07202	\$0.07202	\$0.07202	\$0.07422	\$0.07422	\$0.07422	\$0.07771	\$0.07771
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	2,757	2,627	2,757	2,301	2,106	1,797	2,036	2,275	2,300	2,513	2,897	2,615
# Small Comm. Referrals	38	30	39	29	28	29	17	28	32	33	26	19
# Residential Enrollments	2,770	2,327	2,778	2,470	2,394	1,793	1,935	2,358	2,456	2,395	2,873	2,775
# Small Comm. Enrollments	39	21	37	30	61	27	23	26	25	38	27	20
# EGSs Serving Residential	8	6	6	6	8	8	8	11	11	11	8	8
# EGSs Serving Small Comm.	2	2	2	2	5	5	5	5	5	5	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.07294	\$0.06739	\$0.06739	\$0.06739	\$0.07724	\$0.07724	\$0.07724	\$0.06577	\$0.06577	\$0.06577	\$0.05529	\$0.05529
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07771	\$0.07693	\$0.07693	\$0.07693	\$0.07554	\$0.07554	\$0.07554	\$0.07069	\$0.07069	\$0.07069	\$0.06432	\$0.06432
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	2,915	2,683	2,513	2,260	2,143	2,036	2,096	2,416	1,541	2,361	434	312
# Small Comm. Referrals	29	17	32	30	25	24	26	19	15	17	4	4
# Residential Enrollments	2,906	2,623	2,541	2,292	2,382	2,000	1,918	2,556	2,068	2,338	619	286
# Small Comm. Enrollments	19	20	52	29	34	22	22	24	19	23	5	3
# EGSs Serving Residential	8	10	10	10	14	14	14	15	15	15	5	5
# EGSs Serving Small Comm.	4	6	6	6	8	8	8	8	8	8	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.05529	\$0.06419	\$0.06419	\$0.06419	\$0.06836	\$0.06836	\$0.06836	\$0.06477	\$0.06477	\$0.06477	\$0.05597	\$0.05597
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06432	\$0.06470	\$0.06470	\$0.06470	\$0.06793	\$0.06793	\$0.06793	\$0.06363	\$0.06363	\$0.06363	\$0.06234	\$0.06234
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	308	286	260	221	236	267	215	252	204	238	252	266
# Small Comm. Referrals	6	1	5	3	4	4	5	7	6	1	5	7
# Residential Enrollments	287	272	287	219	232	286	223	240	207	248	225	262
# Small Comm. Enrollments	6	1	2	2	4	2	6	9	2	5	3	6
# EGSs Serving Residential	5	10	10	10	12	12	12	8	8	8	10	10
# EGSs Serving Small Comm.	6	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.05597	\$0.05575	\$0.05575	\$0.05575	\$0.06339	\$0.06339	\$0.06339	\$0.05748	\$0.05748	\$0.05748	\$0.05897	\$0.05897
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06234	\$0.05453	\$0.05453	\$0.05453	\$0.05790	\$0.05790	\$0.05790	\$0.06066	\$0.06066	\$0.06066	\$0.05699	\$0.05699
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	265	213	219	170	133	135						113,101
# Small Comm. Referrals	6	6	1	0	0	0						1,376
# Residential Enrollments	263	192	185	144	138	106						111,894
# Small Comm. Enrollments	5	3	1	0	0	0						1,702
# EGSs Serving Residential	10	6	10	10	10	10						
# EGSs Serving Small Comm.	4	1	4	4	6	6						
Residential Standard Offer Rate (\$/kWh)	\$0.05897	\$0.0740	\$0.05643	\$0.05643	\$0.06216	\$0.06684						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05699	\$0.0650	\$0.05900	\$0.05900	\$0.06729	\$0.07236						

Penelec Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	4,440	3,143	3,284	2,507	2,347	2,222	2,138	2,240	2,473	3,182	3,235	3,553
# Small Comm. Referrals	44	52	54	41	42	50	49	46	59	39	50	44
# Residential Enrollments	3,121	3,019	2,961	2,578	2,387	2,004	2,041	2,164	2,630	2,653	3,567	3,307
# Small Comm. Enrollments	52	119	147	151	57	47	49	47	51	41	57	50
# EGSs Serving Residential	3	3	3	3	4	4	4	6	6	6	5	5
# EGSs Serving Small Comm.	3	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08082	\$0.07486	\$0.07486	\$0.07486	\$0.06665	\$0.06665	\$0.06665	\$0.07170	\$0.07170	\$0.07170	\$0.08606	\$0.08606
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07468	\$0.07052	\$0.07052	\$0.07052	\$0.07102	\$0.07102	\$0.07102	\$0.06824	\$0.06824	\$0.06824	\$0.08199	\$0.08199
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	3,920	3,252	2,807	2,438	0	0	0	0	0	0	2,537	3,169
# Small Comm. Referrals	33	45	34	55	0	0	0	0	0	0	28	30
# Residential Enrollments	4,010	2,747	3,723	2,547	494	7	4	0	1	1	1,635	2,825
# Small Comm. Enrollments	32	30	48	56	9	1	0	0	0	0	24	26
# EGSs Serving Residential	5	4	4	4	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	1	1	1	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08606	\$0.06538	\$0.06538	\$0.06538	\$0.59050	\$0.05905	\$0.05905	\$0.06436	\$0.06436	\$0.06436	\$0.06829	\$0.06829
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08199	\$0.06873	\$0.06873	\$0.06873	\$0.70230	\$0.07023	\$0.07023	\$0.07421	\$0.07421	\$0.07421	\$0.07619	\$0.07619
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	3,653	2,784	2,896	2,133	2,032	1,747	1,881	1,892	1,977	2,757	2,916	2,791
# Small Comm. Referrals	44	31	30	21	35	21	24	44	26	33	25	26
# Residential Enrollments	3,710	2,697	2,996	2,360	2,281	1,757	1,951	1,895	2,050	2,373	3,145	2,810
# Small Comm. Enrollments	37	31	32	26	58	27	27	37	36	31	34	25
# EGSs Serving Residential	6	5	5	5	8	8	8	6	6	6	5	5
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06829	\$0.06827	\$0.06827	\$0.06827	\$0.07025	\$0.07025	\$0.07025	\$0.06060	\$0.06060	\$0.06060	\$0.05599	\$0.05599
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07619	\$0.07424	\$0.07424	\$0.07424	\$0.07220	\$0.07220	\$0.07220	\$0.06737	\$0.06737	\$0.06737	\$0.06012	\$0.06012
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	3,662	2,746	2,507	2,298	1,967	1,939	1,802	2,247	1,391	2,403	350	266
# Small Comm. Referrals	28	27	33	20	30	22	19	19	15	30	6	1
# Residential Enrollments	3,666	2,856	2,526	2,410	1,810	2,056	1,880	2,406	2,174	2,667	618	224
# Small Comm. Enrollments	23	26	53	34	17	22	17	21	13	29	6	2
# EGSs Serving Residential	5	11	11	11	13	15	15	8	8	8	9	9
# EGSs Serving Small Comm.	1	6	6	6	9	11	11	10	10	10	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.05599	\$0.07183	\$0.07183	\$0.07183	\$0.06623	\$0.06623	\$0.06623	\$0.05624	\$0.05624	\$0.05624	\$0.05759	\$0.05759
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06012	\$0.06416	\$0.06416	\$0.06416	\$0.06731	\$0.06731	\$0.06731	\$0.06527	\$0.06527	\$0.06527	\$0.05389	\$0.05389
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	323	235	216	149	138	195	161	190	149	174	207	233
# Small Comm. Referrals	2	5	3	2	1	2	2	8	2	5	2	1
# Residential Enrollments	302	234	232	173	135	175	157	167	160	179	192	188
# Small Comm. Enrollments	2	2	5	5	1	2	1	5	6	4	4	0
# EGSs Serving Residential	9	8	8	8	14	14	14	9	9	9	11	11
# EGSs Serving Small Comm.	5	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.05759	\$0.05006	\$0.05006	\$0.05006	\$0.06270	\$0.06270	\$0.06270	\$0.05467	\$0.05467	\$0.05467	\$0.05787	\$0.05787
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05389	\$0.05326	\$0.05326	\$0.05326	\$0.06295	\$0.06295	\$0.06295	\$0.06281	\$0.06281	\$0.06281	\$0.05092	\$0.05092
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	249	135	155	106	78	106						109,123
# Small Comm. Referrals	3	1	0	0	0	1						1,445
# Residential Enrollments	231	146	168	112	80	83						108,858
# Small Comm. Enrollments	0	1	1	0	0	0						1,797
# EGSs Serving Residential	11	9	9	9	10	10						
# EGSs Serving Small Comm.	4	3	3	3	6	6						
Residential Standard Offer Rate (\$/kWh)	\$0.05787	\$0.05550	\$0.05550	\$0.05550	\$0.05848	\$0.06288						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05092	\$0.05433	\$0.05433	\$0.05433	\$0.06188	\$0.06654						

Penn Power Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	950	757	757	580	553	575	525	597	712	829	794	881
# Small Comm. Referrals	24	12	13	20	30	22	18	27	18	22	23	22
# Residential Enrollments	602	822	486	677	537	532	540	387	869	772	826	840
# Small Comm. Enrollments	17	15	10	22	17	26	23	26	17	29	22	24
# EGSs Serving Residential	2	1	1	1	2	2	2	2	2	2	3	3
# EGSs Serving Small Comm.	2	1	1	1	2	2	2	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06603	\$0.05389	\$0.05389	\$0.05389	\$0.05582	\$0.05582	\$0.05582	\$0.05791	\$0.05791	\$0.05791	\$0.07583	\$0.07583
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05729	\$0.05598	\$0.05598	\$0.05598	\$0.05382	\$0.05382	\$0.05382	\$0.05294	\$0.05294	\$0.05294	\$0.06889	\$0.06889
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	792	280	0	0	0	0	0	0	0	0	721	925
# Small Comm. Referrals	17	0	0	0	0	0	0	0	0	0	10	5
# Residential Enrollments	803	158	2	0	1	0	1	0	0	0	391	706
# Small Comm. Enrollments	18	3	0	0	0	0	0	0	0	0	8	7
# EGSs Serving Residential	3	0	0	0	0	0	0	0	0	0	5	5
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07583	\$0.05929	\$0.05929	\$0.05929	\$0.50770	\$0.05077	\$0.05077	\$0.05077	\$0.07421	\$0.07421	\$0.07983	\$0.07983
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06889	\$0.06818	\$0.06818	\$0.06818	\$0.69640	\$0.06964	\$0.06964	\$0.06664	\$0.06664	\$0.06664	\$0.08033	\$0.08033
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	898	812	864	636	581	528	505	615	637	756	826	782
# Small Comm. Referrals	12	13	9	9	7	10	5	2	3	10	3	5
# Residential Enrollments	906	779	851	738	700	487	580	511	755	658	777	738
# Small Comm. Enrollments	9	33	13	7	8	6	10	5	0	6	7	4
# EGSs Serving Residential	5	5	5	5	6	6	6	9	9	9	6	6
# EGSs Serving Small Comm.	1	1	1	1	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07983	\$0.08554	\$0.08554	\$0.08554	\$0.08366	\$0.08366	\$0.08366	\$0.07327	\$0.07327	\$0.07327	\$0.06342	\$0.06342
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08033	\$0.08256	\$0.08256	\$0.08256	\$0.08246	\$0.08246	\$0.08246	\$0.08815	\$0.08815	\$0.08815	\$0.06973	\$0.06973
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	797	781	697	625	529	492	527	592	427	676	116	81
# Small Comm. Referrals	7	6	7	4	7	7	7	11	6	5	2	0
# Residential Enrollments	813	731	721	642	569	514	466	592	584	723	227	80
# Small Comm. Enrollments	7	7	10	7	8	8	5	10	9	9	1	2
# EGSs Serving Residential	6	8	8	8	11	11	11	6	6	6	5	5
# EGSs Serving Small Comm.	1	6	6	6	9	9	9	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.06342	\$0.07420	\$0.07420	\$0.07420	\$0.07186	\$0.07186	\$0.07186	\$0.05472	\$0.05472	\$0.05472	\$0.06207	\$0.06207
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06973	\$0.06870	\$0.06870	\$0.06870	\$0.07821	\$0.07821	\$0.07821	\$0.06891	\$0.06891	\$0.06891	\$0.05966	\$0.05966
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	77	62	73	51	41	46	49	68	47	54	72	68
# Small Comm. Referrals	1	1	1	0	1	0	0	0	1	0	2	0
# Residential Enrollments	82	64	77	53	41	50	44	55	64	54	61	73
# Small Comm. Enrollments	0	1	1	0	1	0	0	0	0	3	3	0
# EGSs Serving Residential	5	8	8	8	10	10	10	7	7	7	7	7
# EGSs Serving Small Comm.	4	9	9	9	8	8	8	7	7	7	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.06207	\$0.05539	\$0.05539	\$0.05539	\$0.06698	\$0.06698	\$0.06698	\$0.06137	\$0.06137	\$0.06137	\$0.06342	\$0.06342
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05966	\$0.06934	\$0.06934	\$0.06934	\$0.06444	\$0.06444	\$0.06444	\$0.07183	\$0.07183	\$0.07183	\$0.07091	\$0.07091
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	73	43	42	27	22	40						26,963
# Small Comm. Referrals	2	0	0	0	0	0						449
# Residential Enrollments	67	43	40	25	19	27						26,033
# Small Comm. Enrollments	2	0	0	0	0	0						486
# EGSs Serving Residential	7	6	6	6	6	6						
# EGSs Serving Small Comm.	4	3	3	3	5	5						
Residential Standard Offer Rate (\$/kWh)	\$0.06342	\$0.06162	\$0.06162	\$0.06162	\$0.07174	\$0.07714						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07091	\$0.07020	\$0.07020	\$0.07020	\$0.07261	\$0.07807						

West Penn Power Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	5,634	3,333	3,433	2,851	2,753	2,595	2,288	2,300	2,579	3,593	3,407	4,109
# Small Comm. Referrals	77	72	79	95	98	120	80	88	102	120	82	85
# Residential Enrollments	3,883	3,750	3,537	3,240	2,673	2,333	2,192	1,759	3,428	2,986	3,495	3,428
# Small Comm. Enrollments	39	78	80	93	81	108	85	79	111	105	98	88
# EGSs Serving Residential	2	1	1	1	3	3	3	3	3	3	3	3
# EGSs Serving Small Comm.	1	1	1	1	3	3	3	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.05794	\$0.05623	\$0.05623	\$0.05623	\$0.05223	\$0.05223	\$0.05223	\$0.04587	\$0.04587	\$0.04587	\$0.06947	\$0.06947
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05515	\$0.05091	\$0.05091	\$0.05091	\$0.05769	\$0.05769	\$0.05769	\$0.05344	\$0.05344	\$0.05344	\$0.06526	\$0.06526
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	4,616	3,380	3,059	2,609	0	0	0	0	0	0	2,994	4,007
# Small Comm. Referrals	78	25	0	0	0	0	0	0	0	0	46	20
# Residential Enrollments	5,286	1,277	4,810	3,089	854	13	3	0	0	5	1,834	3,362
# Small Comm. Enrollments	69	16	0	0	0	0	0	0	5	0	40	21
# EGSs Serving Residential	3	1	1	1	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06947	\$0.05782	\$0.05782	\$0.05782	\$0.05837	\$0.05837	\$0.05837	\$0.04929	\$0.04929	\$0.04929	\$0.06799	\$0.06799
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06526	\$0.05562	\$0.05562	\$0.05562	\$0.07349	\$0.07348	\$0.07348	\$0.06207	\$0.06207	\$0.06207	\$0.06441	\$0.06441
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	4,614	2,953	2,972	2,434	2,205	1,977	2,055	2,142	2,348	2,852	3,332	3,475
# Small Comm. Referrals	28	39	48	29	41	39	45	31	29	31	28	39
# Residential Enrollments	4,912	3,134	3,106	2,633	2,447	1,991	2,162	2,260	2,266	2,561	3,300	3,132
# Small Comm. Enrollments	26	35	44	41	71	42	48	35	27	35	37	35
# EGSs Serving Residential	6	5	5	5	6	7	6	8	8	8	7	7
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.06799	\$0.06433	\$0.06433	\$0.06433	\$0.06520	\$0.06520	\$0.06520	\$0.06494	\$0.06494	\$0.06494	\$0.05961	\$0.05961
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06441	\$0.07391	\$0.07391	\$0.07391	\$0.07019	\$0.07019	\$0.07019	\$0.06979	\$0.06979	\$0.06979	\$0.06824	\$0.06824
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	4,521	3,091	2,819	2,441	2,253	2,062	1,989	2,337	1,551	2,538	444	316
# Small Comm. Referrals	38	35	26	28	31	26	33	23	12	25	3	4
# Residential Enrollments	5,247	3,277	2,755	2,605	2,406	1,993	1,960	2,292	2,218	2,743	728	241
# Small Comm. Enrollments	43	31	74	36	60	26	29	22	15	21	6	13
# EGSs Serving Residential	7	8	8	8	10	10	10	9	9	9	10	10
# EGSs Serving Small Comm.	5	7	7	7	9	9	9	11	11	11	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.05961	\$0.05637	\$0.05637	\$0.05637	\$0.06114	\$0.06114	\$0.06114	\$0.05557	\$0.05557	\$0.05557	\$0.06140	\$0.06140
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06824	\$0.07427	\$0.07427	\$0.07427	\$0.07453	\$0.07453	\$0.07453	\$0.07133	\$0.07133	\$0.07133	\$0.07363	\$0.07363
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	422	265	253	174	168	216	201	228	180	200	213	272
# Small Comm. Referrals	4	3	4	4	0	3	2	7	1	3	3	4
# Residential Enrollments	452	287	240	170	132	173	171	215	198	200	203	204
# Small Comm. Enrollments	21	2	3	8	3	1	4	5	4	3	4	3
# EGSs Serving Residential	10	10	10	10	9	9	9	7	7	7	9	9
# EGSs Serving Small Comm.	8	6	6	6	7	7	7	6	6	6	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.06140	\$0.05849	\$0.05849	\$0.05849	\$0.05719	\$0.05719	\$0.05719	\$0.05659	\$0.05659	\$0.05659	\$0.06101	\$0.06101
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07363	\$0.04452	\$0.04452	\$0.04452	\$0.04518	\$0.04518	\$0.04518	\$0.05037	\$0.05037	\$0.05037	\$0.05226	\$0.05226
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	321	205	176	121	99	125						123,100
# Small Comm. Referrals	2	4	0	0	0	1						2,023
# Residential Enrollments	320	202	148	128	75	93						123,217
# Small Comm. Enrollments	1	0	1	0	0	0						1,063
# EGSs Serving Residential	9	8	8	8	8	8						
# EGSs Serving Small Comm.	8	4	4	4	6	6						
Residential Standard Offer Rate (\$/kWh)	\$0.06101	\$0.05203	\$0.05203	\$0.05203	\$0.05909	\$0.06354						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05226	\$0.03952	\$0.03952	\$0.03952	\$0.06475	\$0.06962						

PPL Standard Offer Program Information through January 31, 2019

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	10,295	8,262	10,177	8,643	7,562	6,590	6,073	6,865	6,094	6,926	6,650	6,657
# Small Comm. Referrals	146	0	0	0	119	72	71	118	187	165	189	173
# Residential Enrollments	7,875	7,877	9,283	8,877	6,304	6,599	5,516	6,535	5,724	6,782	6,490	6,864
# Small Comm. Enrollments	117	22	5	0	51	75	49	74	136	173	55	21
# EGSs Serving Residential	3	6	6	6	11	11	11	9	9	9	5	5
# EGSs Serving Small Comm.	1	0	0	0	11	11	11	5	5	5	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0765	\$0.0816	\$0.0816	\$0.0816	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0840	\$0.0840
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0718	N/A	N/A	N/A	\$0.0860	\$0.0860	\$0.0860	\$0.0966	\$0.0966	\$0.0966	\$0.0891	\$0.0891
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	6,301	5,840	4,667	4,946	5,283	5,154	4,494	5,339	5,333	5,578	7,178	8,187
# Small Comm. Referrals	146	155	133	171	206	219	160	195	185	117	205	245
# Residential Enrollments	5,913	4,714	4,457	4,995	4,039	5,202	4,091	4,977	4,802	4,533	5,985	7,133
# Small Comm. Enrollments	1	62	127	142	137	232	143	163	134	88	129	210
# EGSs Serving Residential	5	11	10	10	9	9	9	15	15	15	12	12
# EGSs Serving Small Comm.	2	4	3	3	3	3	3	7	7	7	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.0840	\$0.0820	\$0.0833	\$0.0833	\$0.0867	\$0.0867	\$0.0867	\$0.0889	\$0.0889	\$0.0889	\$0.0883	\$0.0883
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0891	\$0.0817	\$0.0799	\$0.0799	\$0.0867	\$0.0867	\$0.0867	\$0.0941	\$0.0941	\$0.0941	\$0.0835	\$0.0835
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	6,950	4,535	4,767	3,798	5,822	4,514	4,759	4,355	3,996	3,588	5,014	4,636
# Small Comm. Referrals	163	181	185	152	291	236	251	224	157	110	253	238
# Residential Enrollments	6,477	3,684	5,337	3,960	4,563	4,570	4,059	5,619	3,590	3,800	4,237	4,356
# Small Comm. Enrollments	143	44	45	20	148	266	224	315	169	133	195	281
# EGSs Serving Residential	12	15	15	15	12	12	12	16	16	16	16	16
# EGSs Serving Small Comm.	5	7	7	7	6	6	6	7	7	7	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0883	\$0.0883	\$0.0883	\$0.0883	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0670	\$0.0749
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0835	\$0.0835	\$0.0835	\$0.0835	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0620	\$0.0666
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	5,410	4,826	4,740	4,502	4,680	4,377	2,694	2,613	2,555	7,798	5,123	3661
# Small Comm. Referrals	288	300	302	318	300	324	144	203	179	462	269	218
# Residential Enrollments	4,935	3,285	4,699	3,847	4,521	3,543	3,008	2,738	2,262	4,676	7,059	3195
# Small Comm. Enrollments	271	167	236	238	282	186	173	228	162	219	435	185
# EGSs Serving Residential	16	12	12	12	10	10	10	14	14	14	18	18
# EGSs Serving Small Comm.	6	6	6	6	7	7	7	8	8	8	11	11
Residential Standard Offer Rate (\$/kWh)	\$0.0749	\$0.0749	\$0.0749	\$0.0749	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0790	\$0.0790
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0666	\$0.0666	\$0.0666	\$0.0666	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0697	\$0.0697
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	4,154	3,764	4,037	3,060	8,844	5,964	4,944	3,799	4,598	4,860	4,896	4,568
# Small Comm. Referrals	229	204	268	278	403	326	261	174	246	176	436	270
# Residential Enrollments	3,808	3,100	3,669	2,355	6,826	6,273	5,021	4,166	4,480	4,350	4,102	3,740
# Small Comm. Enrollments	227	187	218	210	240	243	418	238	197	225	311	250
# EGSs Serving Residential	18	21	21	21	11	11	11	7	7	7	10	10
# EGSs Serving Small Comm.	11	12	12	12	10	10	10	5	5	5	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0790	\$0.0790	\$0.0790	\$0.0790	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0693	\$0.0693
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0697	\$0.0697	\$0.0697	\$0.0697	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0630	\$0.0630
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Total</u>
# Residential Referrals	4,583	4,075	5,114	5,308	9,561	8,601						363,537
# Small Comm. Referrals	299	303	379	493	438	510						14,818
# Residential Enrollments	3,074	2,487	3,943	3,040	6,894	5,233						324,148
# Small Comm. Enrollments	194	188	271	295	340	322						11,685
# EGSs Serving Residential	10	13	13	13	10	10						
# EGSs Serving Small Comm.	6	6	6	6	6	6						
Residential Standard Offer Rate (\$/kWh)	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.06546	\$0.0655						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0630	\$0.0630	\$0.0630	\$0.0630	\$0.06737	\$0.0674						

PECO Standard Offer Program Information through January 31, 2019												
	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Total Calls Received by Allconnect ¹	2,919	3,582	3,149	2,334	2,235	2,307	2,260	3,340	3,453	3,280	3,638	7,347
# Residential Enrollments	2,052	2,784	2,605	1,913	1,751	1,853	1,370	1,787	1,812	1,957	2,284	4,664
# Small Comm. Enrollments	35	51	71	148	156	229	271	517	507	325	356	492
# Residential Web Enrollments	103	147	198	194	180	254	207	147	109	90	132	169
# Small Comm. Web Enrollments	0	1	3	0	1	4	0	2	4	1	1	1
# EGSs ²	3	3	9	9	16	17	17	10	6	5	4	4
# EGSs Serving Residential												
# EGSs Serving Small Comm.												
#EGSs Service Both Res & Small Comm.												
Residential Standard Offer Rate (\$/kWh)	\$0.0801	\$0.0870	\$0.0870	\$0.0870	\$0.0909	\$0.0909	\$0.0909	\$0.0816	\$0.0816	\$0.0816	\$0.0798	\$0.0798
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0808	\$0.0876	\$0.0876	\$0.0876	\$0.0976	\$0.0976	\$0.0976	\$0.0866	\$0.0866	\$0.0866	\$0.0794	\$0.0794
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Total Calls Received by Allconnect ¹	12,147	10,514	10,185	7,941	7,562	8,522	7,352	7,499	6,844	5,946	9,780	12,228
# Residential Enrollments	8,092	6,761	8,407	5,193	4,995	5,468	5,045	4,865	3,789	5,591	7,276	7,532
# Small Comm. Enrollments	499	521	897	545	371	324	447	352	324	355	325	396
# Residential Web Enrollments ²	134	0	0	119	121	180	205	132				
# Small Comm. Web Enrollments	1	0	0	0	0	0	0	0				
# EGSs ³	4	7	6	6	6	5	11	12	13	12	8	7
# EGSs Serving Residential								2	3	3	2	2
# EGSs Serving Small Comm.								0	0	0	0	0
#EGSs Service Both Res & Small Comm.								10	10	9	6	5
Residential Standard Offer Rate (\$/kWh)	\$0.0798	\$0.0767	\$0.0767	\$0.0767	\$0.0844	\$0.0844	\$0.0844	\$0.0805	\$0.0805	\$0.0805	\$0.0763	\$0.0763
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0794	\$0.0864	\$0.0864	\$0.0864	\$0.0950	\$0.0950	\$0.0950	\$0.0828	\$0.0828	\$0.0828	\$0.0809	\$0.0809
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
Total Calls Received by Allconnect ¹	12,725	11,286	10,905	9,532	8,258	7,988	8,305	9,347	8,978	11,519	12,903	11,987
# Residential Enrollments	7,822	7,233	6,189	5,073	5,380	4,479	4,904	5,417	4,898	7,545	8,284	7,791
# Small Comm. Enrollments	412	398	403	425	262	331	355	365	204	242	318	386
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	7	13	13	13	14	14	14	16	17	18	17	16
# EGSs Serving Residential	2	5	5	5	5	5	7	7	8	9	13	12
# EGSs Serving Small Comm.	0	2	3	2	1	1	1	0	0	0	1	1
#EGSs Service Both Res & Small Comm.	5	6	5	6	8	8	6	9	9	9	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0763	\$0.0790	\$0.0790	\$0.0790	\$0.0770	\$0.0777	\$0.0777	\$0.0741	\$0.0741	\$0.0741	\$0.0695	\$0.0695
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0809	\$0.0844	\$0.0844	\$0.0844	\$0.0826	\$0.0825	\$0.0825	\$0.0813	\$0.0813	\$0.0813	\$0.0689	\$0.0689
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
Total Calls Received by Allconnect ¹	12,255	8,986	8,308	7,553	6,576	6,457	5,943	4,918	2,867	3,223	3,288	3,389
# Residential Enrollments	7,722	4,803	4,790	4,252	3,725	3,658	3,508	3,943	1,347	1,559	1,665	1,684
# Small Comm. Enrollments	461	318	280	293	264	209	213	46	21	28	35	64
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	16	16	20	17	17	17	12	12	12	12	12
# EGSs Serving Residential	9	11	11	15	14	14	14	9	11	11	10	10
# EGSs Serving Small Comm.	1	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	4	4	2	3	3	3	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0695	\$0.0721	\$0.0721	\$0.0721	\$0.0694	\$0.0694	\$0.0694	\$0.0666	\$0.0666	\$0.0666	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0677	\$0.0677	\$0.0677	\$0.0648	\$0.0648	\$0.0648	\$0.0604	\$0.0604	\$0.0604	\$0.0629	\$0.0629
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
Total Calls Received by Allconnect ¹	3,497	2,804	2,833	2,315	1,811	2,331	2,036	2,007	2,096	2,308	2,195	2,472
# Residential Enrollments	1,758	1,303	1,152	902	795	977	687	696	606	931	912	1,005
# Small Comm. Enrollments	29	22	14	17	14	23	85	12	23	11	9	13
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	14	13	14	15	13	13	12	13	10	10	10
# EGSs Serving Residential	11	11	10	11	12	11	11	10	10	8	8	8
# EGSs Serving Small Comm.	0	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	2	1	2	2	2	2	2	2	3	2	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0661	\$0.0663	\$0.0663	\$0.0663	\$0.0671	\$0.0671	\$0.0671	\$0.0602	\$0.0602	\$0.0602	\$0.0665	\$0.0665
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0610	\$0.0610	\$0.0610	\$0.0640	\$0.0640	\$0.0640	\$0.0615	\$0.0615	\$0.0615	\$0.0629	\$0.0629
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Total
Total Calls Received by Allconnect ¹	2,376	2,186	2,376	1,960	1,716	2,083						385,262
# Residential Enrollments	934	833	846	750	735	768						234,107
# Small Comm. Enrollments	11	18	15	8	7	8						15,186
# Residential Web Enrollments ²												2,821
# Small Comm. Web Enrollments												19
# EGSs ³	11	10	10	9	9	9						
# EGSs Serving Residential	9	8	8	7	7	7						
# EGSs Serving Small Comm.	0	0	0	0	0	0						
#EGSs Service Both Res & Small Comm.	2	2	2	2	2	2						
Residential Standard Offer Rate (\$/kWh)	\$0.0665	\$0.0633	\$0.0633	\$0.0633	\$0.06357	\$0.06344						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0607	\$0.0607	\$0.0607	\$0.06189	\$0.06175						

¹ PECO does not track, by rate class, the calls transferred from its CSRs to Allconnect's CSRs ("referrals").

² As of April 2015, PECO no longer offers a web function for enrollment in the SOP. The "Enrollments" listed above are customers that were referred and agreed to be in the Standard Offer Program.

³ Until March 15, 2015, in order to participate in PECO's SOP, an EGS must agree to serve both Res. and Small Comm. Effective beginning 3/15/15, EGSs were given the ability to serve either Res. or Small Comm. or both.