

**Statewide Standard Offer Program Information through March 31, 2022**

<i>Residential</i>												
	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals <sup>1</sup>	25,015	19,065	21,469	17,838	16,225	14,909	13,838	14,943	14,939	18,932	18,936	20,630
# Enrollments <sup>2</sup>	20,146	21,543	22,661	20,552	16,819	16,123	14,435	15,232	17,764	18,243	20,832	24,280
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	20,450	16,991	14,595	13,144	5,916	5,764	5,002	8,101	7,891	8,011	16,297	19,523
# Enrollments	28,777	18,282	26,605	19,939	12,057	11,269	9,886	12,005	10,883	12,531	19,738	24,431
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	19,338	14,074	14,550	11,569	13,016	10,783	11,479	11,489	11,481	12,670	15,235	14,583
# Enrollments	27,041	20,123	21,463	17,414	18,085	15,225	15,736	18,227	16,126	19,492	22,768	21,796
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	17,728	14,429	13,524	12,323	11,772	11,108	9,269	10,395	7,635	15,991	6,862	5,070
# Enrollments	25,528	17,728	18,202	16,167	15,549	13,879	12,858	14,651	10,776	14,854	11,118	6,022
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	5,711	4,858	5,073	3,824	9,603	6,873	5,734	4,708	5,337	5,739	5,897	5,627
# Enrollments	7,019	5,454	5,842	3,998	8,305	8,093	6,421	5,676	5,841	6,105	5,831	5,619
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	5769	4846	5952	5935	10126	9260	6358	6357	6564	8313	6119	5,996
# Enrollments	5155	4033	5510	4370	8116	6523	2264	4177	6230	6923	5870	6,494
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Referrals	5868	4766	5376	4908	5502	5418	5288	5288	4714	4417	6450	5,876
# Enrollments	6053	5047	5269	5075	5386	5842	5613	5961	4608	4615	5602	6,367
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Referrals	5727	5352	4467	3976	3555	4366	4033	4611	4313	4588	4512	4,584
# Enrollments	5733	3172	4046	4047	4286	3659	4357	4262	4022	3714	4557	4,378
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Referrals	5640	5732	6111	17493	7122	7571	5675	5411				<b>984,086</b>
# Enrollments	5498	5117	6202	11255	14873	6927	6755	6067				<b>1,164,095</b>
<i>Small Commercial</i>												
	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals <sup>1</sup>	364	225	241	199	339	313	267	332	408	412	421	471
# Enrollments <sup>2</sup>	340	415	497	583	420	541	523	798	867	730	680	788
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	401	290	207	250	218	230	176	220	203	132	340	318
# Enrollments	731	667	1,105	779	532	575	627	544	474	455	555	678
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	288	294	311	240	402	338	348	335	256	217	335	328
# Enrollments	666	562	574	549	608	701	692	787	466	485	618	751
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	390	385	400	400	393	404	229	275	227	539	288	229
# Enrollments	824	569	706	637	665	473	459	351	239	325	488	271
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	242	214	281	287	409	335	270	196	256	185	448	282
# Enrollments	285	215	243	242	263	271	514	269	232	251	334	272
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	313	244	381	495	438	513	376	350	280	188	462	319
# Enrollments	213	210	289	304	348	330	67	179	267	183	351	361
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Referrals	291	245	349	303	327	326	269	254	222	176	442	205
# Enrollments	304	235	268	308	235	404	289	218	195	163	416	204
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Referrals	200	44	180	243	244	286	232	270	219	306	248	164
# Enrollments	184	47	154	192	216	253	232	166	314	218	235	203
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Referrals	233	256	261	1,104	359	376	307	292				<b>31,825</b>
# Enrollments	223	245	224	623	862	305	355	326				<b>43,679</b>

<sup>1</sup> The referral counts for both rate classes do not include numbers from PECO as PECO does not track, by rate class, the number of calls from its CSRs to Allconnect's CSRs.

<sup>2</sup> PECO's enrollments are included in this data.

**Duquesne Standard Offer Program Information through March 31, 2022**

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	321	633	661	644	474	505	469	439	483	1,329	1,743	2,244
# Small Comm. Referrals	16	32	28	0	0	0	0	0	1	0	25	103
# Residential Enrollments	255	487	508	290	548	378	381	317	317	389	907	1,453
# Small Comm. Enrollments	6	20	19	17	0	4	3	0	0	0	17	71
# EGSs Serving Residential	1	1	1	1	4	5	5	3	3	3	4	4
# EGSs Serving Small Comm.	1	1	1	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0614	\$0.0614	\$0.0614	\$0.0614	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0563	\$0.0563	\$0.0563	\$0.0563	n/a	n/a	n/a	n/a	n/a	n/a	\$0.0620	\$0.0620
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	1,836	1,429	1,386	832	633	610	508	520	359	345	456	546
# Small Comm. Referrals	84	65	40	24	12	11	16	25	18	15	21	0
# Residential Enrollments	1,731	1,366	1,234	1,167	749	390	534	586	351	238	276	306
# Small Comm. Enrollments	73	32	32	36	15	18	37	29	11	12	0	0
# EGSs Serving Residential	4	4	4	4	4	4	4	4	4	4	3	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	1	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0742	\$0.0742
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0620	\$0.0620	\$0.0620	\$0.0620	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0649	\$0.0649
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	466	363	294	267	270	220	243	210	223	204	250	284
# Small Comm. Referrals	3	0	0	0	0	3	6	6	9	0	0	1
# Residential Enrollments	444	269	206	180	320	148	145	167	111	160	152	194
# Small Comm. Enrollments	0	0	0	0	0	2	5	4	5	0	0	0
# EGSs Serving Residential	4	5	5	5	4	4	4	5	6	7	8	10
# EGSs Serving Small Comm.	1	1	1	1	0	1	1	2	2	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0649	\$0.0649	\$0.0649	\$0.0649	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0631	\$0.0631
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	423	302	248	197	200	202	161	190	170	215	395	434
# Small Comm. Referrals	0	0	0	0	0	1	0	0	0	0	4	2
# Residential Enrollments	239	153	170	119	136	115	118	124	123	148	173	292
# Small Comm. Enrollments	0	0	1	0	0	0	0	0	0	0	0	2
# EGSs Serving Residential	11	11	12	10	7	6	6	6	6	6	3	5
# EGSs Serving Small Comm.	3	3	3	0	0	0	0	0	0	0	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0724	0.0724
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0631	\$0.0631	\$0.0631	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0622	0.0622
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-17</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	427	246	234	169	176	185	164	171	159	213	257	220
# Small Comm. Referrals	2	0	1	1	1	1	0	1	0	0	2	1
# Residential Enrollments	330	194	181	144	126	159	118	137	126	143	138	147
# Small Comm. Enrollments	3	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	6	6	6	6	6	6	5	5	5	5	2	2
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0724	\$0.0724	\$0.0724	\$0.0724	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0740	\$0.0740
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0622	\$0.0622	\$0.0622	\$0.0622	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0650	\$0.0650
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	300	175	246	203	233	253	154	234	202	223	246	302
# Small Comm. Referrals	1	1	1	5	1	4	3	3	1	0	1	0
# Residential Enrollments	278	130	180	171	175	213	145	146	160	167	163	222
# Small Comm. Enrollments	0	0	0	1	1	0	1	1	1	0	0	0
# EGSs Serving Residential	3	6	6	6	3	3	3	3	4	4	4	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0740	\$0.0740	\$0.0698	\$0.0698	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0689	\$0.0689
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0650	\$0.0650	\$0.0607	\$0.0607	\$0.0640	\$0.0640	\$0.0640	\$0.0640	\$0.0640	\$0.0604	\$0.0607	\$0.0607
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Residential Referrals	352	183	180	128	128	165	122	152	136	166	248	351
# Small Comm. Referrals	3	1	1	0	3	0	0	1	0	0	0	0
# Residential Enrollments	289	170	110	98	87	121	71	114	94	94	119	130
# Small Comm. Enrollments	0	0	0	0	0	1	3	1	0	0	0	0
# EGSs Serving Residential	3	3	3	3	6	7	7	8	8	8	5	5
# EGSs Serving Small Comm.	1	1	2	2	2	2	1	1	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0689	\$0.0689	\$0.0689	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0607	\$0.0607	\$0.0607	\$0.0607	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0580	\$0.0570	\$0.0570
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	289	226	205	160	127	143	127	147	464	345	485	660
# Small Comm. Referrals	1	1	0	0	0	1	1	1	0	0	0	0
# Residential Enrollments	147	168	76	58	43	77	70	103	268	318	431	565
# Small Comm. Enrollments	0	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	5	5	3	4	4	5	5	5	4	4	4	4
# EGSs Serving Small Comm.	2	1	0	0	0	1	1	1	1	1	1	0
Residential Standard Offer Rate (\$/kWh)	\$0.0661	\$0.0661	\$0.0661	\$0.0661	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0658	0.0658
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0570	\$0.0570	\$0.0570	\$0.0570	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0573	0.0573
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Residential Allconnect Referrals to EGS - Accepted	639	526	392	390	349	368	372	443				<b>40,396</b>
# Small Comm. Allconnect Referrals to EGS -Accepted	0	0	0	0	0	0	0	0				<b>616</b>
# Residential Enrollments	633	268	505	342	335	319	355	421				<b>30,656</b>
# Small Comm. Enrollments	0	0	0	0	0	0	0	0				<b>484</b>
# EGSs Serving Residential	4	8	8	8	4	4	3	3				
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0				
Residential Standard Offer Rate (\$/kWh)	\$0.0658	\$0.0658	\$0.0658	\$0.0658	\$0.0742	\$0.0742	\$0.0742	\$0.0742				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0573	\$0.0573	\$0.0573	\$0.0573	\$0.0624	\$0.0624	\$0.0624	\$0.0624				

\* "AllConnect Referrals to EGS – Accepted" differs from "DLC Enrollments" due to several factors, including (1) difference in date of AllConnect referral date and EGS enrollment; and (2) EGSs do not enroll all referred customers"

**Met-Ed Standard Offer Program Information through March 31, 2022**

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	3,375	2,937	3,157	2,613	2,536	2,422	2,345	2,502	2,598	3,073	3,107	3,186
# Small Comm. Referrals	57	57	67	43	50	49	49	53	41	66	52	44
# Residential Enrollments	2,255	2,657	3,083	2,782	2,439	2,170	2,188	2,136	2,875	2,614	3,131	3,555
# Small Comm. Enrollments	74	109	162	152	57	48	43	53	41	56	74	41
# EGSs Serving Residential	3	2	2	2	5	5	5	7	7	7	7	7
# EGSs Serving Small Comm.	2	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08175	\$0.07601	\$0.07601	\$0.07601	\$0.07610	\$0.07610	\$0.07610	\$0.07211	\$0.07211	\$0.07211	\$0.09044	\$0.09044
Small Comm. Standard Offer Rate (\$/kWh)	\$0.76260	\$0.07461	\$0.07461	\$0.07461	\$0.07300	\$0.07300	\$0.07300	\$0.07201	\$0.07201	\$0.07201	\$0.07264	\$0.07264
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	2,985	2,810	2,676	2,319	0	0	0	2,242	2,199	2,088	2,411	2,689
# Small Comm. Referrals	43	0	0	0	0	0	0	0	0	0	30	18
# Residential Enrollments	2,808	1,259	3,972	2,829	804	9	3	1,445	1,940	2,163	2,341	2,567
# Small Comm. Enrollments	38	3	1	0	0	0	0	0	0	0	29	18
# EGSs Serving Residential	7	1	1	1	0	0	0	2	2	2	8	8
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.09044	\$0.06827	\$0.06827	\$0.06827	\$0.06498	\$0.06498	\$0.06498	\$0.07348	\$0.07348	\$0.07348	\$0.07294	\$0.07294
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07226	\$0.06227	\$0.06227	\$0.06227	\$0.07202	\$0.07202	\$0.07202	\$0.07422	\$0.07422	\$0.07422	\$0.07771	\$0.07771
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	2,757	2,627	2,757	2,301	2,106	1,797	2,036	2,275	2,300	2,513	2,897	2,615
# Small Comm. Referrals	38	30	39	29	28	29	17	28	32	33	26	19
# Residential Enrollments	2,770	2,327	2,778	2,470	2,394	1,793	1,935	2,358	2,456	2,395	2,873	2,775
# Small Comm. Enrollments	39	21	37	30	61	27	23	26	25	38	27	20
# EGSs Serving Residential	8	6	6	6	8	8	8	11	11	11	8	8
# EGSs Serving Small Comm.	2	2	2	2	5	5	5	5	5	5	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.07294	\$0.06739	\$0.06739	\$0.06739	\$0.07724	\$0.07724	\$0.07724	\$0.06577	\$0.06577	\$0.06577	\$0.05529	\$0.05529
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07771	\$0.07693	\$0.07693	\$0.07693	\$0.07554	\$0.07554	\$0.07554	\$0.07069	\$0.07069	\$0.07069	\$0.06432	\$0.06432
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	2,915	2,683	2,513	2,260	2,143	2,036	2,096	2,416	1,541	2,361	434	312
# Small Comm. Referrals	29	17	32	30	25	24	26	19	15	17	4	4
# Residential Enrollments	2,906	2,623	2,541	2,292	2,382	2,000	1,918	2,556	2,068	2,338	619	286
# Small Comm. Enrollments	19	20	52	29	34	22	22	24	19	23	5	3
# EGSs Serving Residential	8	10	10	10	14	14	14	15	15	15	5	5
# EGSs Serving Small Comm.	4	6	6	6	8	8	8	8	8	8	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.05529	\$0.06419	\$0.06419	\$0.06419	\$0.06836	\$0.06836	\$0.06836	\$0.06477	\$0.06477	\$0.06477	\$0.05597	\$0.05597
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06432	\$0.06470	\$0.06470	\$0.06470	\$0.06793	\$0.06793	\$0.06793	\$0.06363	\$0.06363	\$0.06363	\$0.06234	\$0.06234
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	308	286	260	221	236	267	215	252	204	238	252	266
# Small Comm. Referrals	6	1	5	3	4	4	5	7	6	1	5	7
# Residential Enrollments	287	272	287	219	232	286	223	240	207	248	225	262
# Small Comm. Enrollments	6	1	2	2	4	2	6	9	2	5	3	6
# EGSs Serving Residential	5	10	10	10	12	12	12	8	8	8	10	10
# EGSs Serving Small Comm.	6	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.05597	\$0.05575	\$0.05575	\$0.05575	\$0.06339	\$0.06339	\$0.06339	\$0.05748	\$0.05748	\$0.05748	\$0.05897	\$0.05897
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06234	\$0.05453	\$0.05453	\$0.05453	\$0.05790	\$0.05790	\$0.05790	\$0.06066	\$0.06066	\$0.06066	\$0.05699	\$0.05699
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	265	213	219	170	133	135	140	180	501	921	845	783
# Small Comm. Referrals	6	6	1	0	0	0	3	1	1	2	3	2
# Residential Enrollments	263	192	185	144	138	106	125	152	313	804	867	747
# Small Comm. Enrollments	5	3	1	0	0	0	2	1	1	0	1	0
# EGSs Serving Residential	10	10	10	10	10	10	10	9	9	9	5	5
# EGSs Serving Small Comm.	4	4	4	4	6	6	6	6	6	6	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.05897	\$0.05643	\$0.05643	\$0.05643	\$0.06216	\$0.06216	\$0.06216	\$0.05804	\$0.05804	\$0.05804	\$0.05152	\$0.05152
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05699	\$0.05900	\$0.05900	\$0.05900	\$0.06729	\$0.06729	\$0.06729	\$0.06029	\$0.06029	\$0.06029	\$0.04977	\$0.04977
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>20-Jul</u>
# Residential Referrals	664	684	765	577	616	548	699	627	544	482	618	728
# Small Comm. Referrals	3	1	7	14	2	10	6	5	4	2	14	8
# Residential Enrollments	579	662	748	580	544	514	565	708	568	454	506	657
# Small Comm. Enrollments	0	0	0	0	0	3	1	6	5	3	12	9
# EGSs Serving Residential	5	7	7	7	10	10	10	10	10	10	10	10
# EGSs Serving Small Comm.	2	2	2	2	4	4	4	5	5	5	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.05152	\$0.05270	\$0.05270	\$0.05270	\$0.06054	\$0.06054	\$0.06054	\$0.05013	\$0.05013	\$0.05013	\$0.04986	\$0.04986
Small Comm. Standard Offer Rate (\$/kWh)	\$0.04977	\$0.04924	\$0.04924	\$0.04924	\$0.05766	\$0.05766	\$0.05766	\$0.05907	\$0.05907	\$0.05907	\$0.04691	\$0.04691
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	622	471	437	376	411	399	370	461	440	391	328	368
# Small Comm. Referrals	5	4	1	2	11	14	12	22	16	10	11	5
# Residential Enrollments	562	555	418	355	308	323	474	258	319	414	344	314
# Small Comm. Enrollments	6	3	2	2	7	8	13	8	34	8	12	4
# EGSs Serving Residential	10	9	9	9	10	10	10	5	5	5	10	8
# EGSs Serving Small Comm.	2	2	2	2	2	2	2	3	3	3	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.04986	\$0.05354	\$0.05354	\$0.05354	\$0.05742	\$0.05742	\$0.05742	\$0.05039	\$0.05039	\$0.05039	\$0.06222	\$0.06222
Small Comm. Standard Offer Rate (\$/kWh)	\$0.04691	\$0.04855	\$0.04855	\$0.04855	\$0.05414	\$0.05414	\$0.05414	\$0.05743	\$0.05743	\$0.05743	\$0.06123	\$0.06123
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Residential Referrals	484	460	464	454	462	402	318	275				<b>132,416</b>
# Small Comm. Referrals	9	6	8	5	5	4	5	4				<b>1,623</b>
# Residential Enrollments	413	441	443	404	499	418	316	284				<b>129,849</b>
# Small Comm. Enrollments	9	3	7	6	4	8	3	5				<b>1,898</b>
# EGSs Serving Residential	8	8	8	8	2	2	2	1				
# EGSs Serving Small Comm.	2	1	1	1	1	1	1	0				
Residential Standard Offer Rate (\$/kWh)	\$0.06222	\$0.06616	\$0.06616	\$0.06616	\$0.06895	\$0.06895	\$0.06895	\$0.06354				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06123	\$0.06430	\$0.06430	\$0.06430	\$0.08098	\$0.08098	\$0.08098	\$0.06958				

**Penelec Standard Offer Program Information through March 31, 2022**

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	4,440	3,143	3,284	2,507	2,347	2,222	2,138	2,240	2,473	3,182	3,235	3,553
# Small Comm. Referrals	44	52	54	41	42	50	49	46	59	39	50	44
# Residential Enrollments	3,121	3,019	2,961	2,578	2,387	2,004	2,041	2,164	2,630	2,653	3,567	3,307
# Small Comm. Enrollments	52	119	147	151	57	47	49	47	51	41	57	50
# EGSs Serving Residential	3	3	3	3	4	4	4	6	6	6	5	5
# EGSs Serving Small Comm.	3	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0808	\$0.0749	\$0.0749	\$0.0749	\$0.0667	\$0.0667	\$0.0667	\$0.0717	\$0.0717	\$0.0717	\$0.0861	\$0.0861
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0747	\$0.0705	\$0.0705	\$0.0705	\$0.0710	\$0.0710	\$0.0710	\$0.0682	\$0.0682	\$0.0682	\$0.0820	\$0.0820
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	3,920	3,252	2,807	2,438	0	0	0	0	0	0	2,537	3,169
# Small Comm. Referrals	33	45	34	55	0	0	0	0	0	0	28	30
# Residential Enrollments	4,010	2,747	3,723	2,547	494	7	4	0	1	1	1,635	2,825
# Small Comm. Enrollments	32	30	48	56	9	1	0	0	0	0	24	26
# EGSs Serving Residential	5	4	4	4	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	1	1	1	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0861	\$0.0654	\$0.0654	\$0.0654	\$0.5905	\$0.0591	\$0.0591	\$0.0644	\$0.0644	\$0.0644	\$0.0683	\$0.0683
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0820	\$0.0687	\$0.0687	\$0.0687	\$0.7023	\$0.0702	\$0.0702	\$0.0742	\$0.0742	\$0.0742	\$0.0762	\$0.0762
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	3,653	2,784	2,896	2,133	2,032	1,747	1,881	1,892	1,977	2,757	2,916	2,791
# Small Comm. Referrals	44	31	30	21	35	21	24	44	26	33	25	26
# Residential Enrollments	3,710	2,697	2,996	2,360	2,281	1,757	1,951	1,895	2,050	2,373	3,145	2,810
# Small Comm. Enrollments	37	31	32	26	58	27	27	37	36	31	34	25
# EGSs Serving Residential	6	5	5	5	8	8	8	6	6	6	5	5
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0683	\$0.0683	\$0.0683	\$0.0683	\$0.0703	\$0.0703	\$0.0703	\$0.0606	\$0.0606	\$0.0606	\$0.0560	\$0.0560
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0762	\$0.0742	\$0.0742	\$0.0742	\$0.0722	\$0.0722	\$0.0722	\$0.0674	\$0.0674	\$0.0674	\$0.0601	\$0.0601
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	3,662	2,746	2,507	2,298	1,967	1,939	1,802	2,247	1,391	2,403	350	266
# Small Comm. Referrals	28	27	33	20	30	22	19	19	15	30	6	1
# Residential Enrollments	3,666	2,856	2,526	2,410	1,810	2,056	1,880	2,406	2,174	2,667	618	224
# Small Comm. Enrollments	23	26	53	34	17	22	17	21	13	29	6	2
# EGSs Serving Residential	5	11	11	11	13	15	15	8	8	8	9	9
# EGSs Serving Small Comm.	1	6	6	6	9	11	11	10	10	10	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.0560	\$0.0718	\$0.0718	\$0.0718	\$0.0662	\$0.0662	\$0.0662	\$0.0562	\$0.0562	\$0.0562	\$0.0576	\$0.0576
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0601	\$0.0642	\$0.0642	\$0.0642	\$0.0673	\$0.0673	\$0.0673	\$0.0653	\$0.0653	\$0.0653	\$0.0539	\$0.0539
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	323	235	216	149	138	195	161	190	149	174	207	233
# Small Comm. Referrals	2	5	3	2	1	2	2	8	2	5	2	1
# Residential Enrollments	302	234	232	173	135	175	157	167	160	179	192	188
# Small Comm. Enrollments	2	2	5	5	1	2	1	5	6	4	4	0
# EGSs Serving Residential	9	8	8	8	14	14	14	9	9	9	11	11
# EGSs Serving Small Comm.	5	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0576	\$0.0501	\$0.0501	\$0.0501	\$0.0627	\$0.0627	\$0.0627	\$0.0547	\$0.0547	\$0.0547	\$0.0579	\$0.0579
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0539	\$0.0533	\$0.0533	\$0.0533	\$0.0630	\$0.0630	\$0.0630	\$0.0628	\$0.0628	\$0.0628	\$0.0509	\$0.0509
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	249	135	155	106	78	106	96	103	397	849	759	842
# Small Comm. Referrals	3	1	0	0	0	1	0	1	3	2	3	0
# Residential Enrollments	231	146	168	112	80	83	78	88	256	738	795	826
# Small Comm. Enrollments	0	1	1	0	0	0	0	0	0	1	2	0
# EGSs Serving Residential	11	9	9	9	10	10	10	9	9	9	5	5
# EGSs Serving Small Comm.	4	3	3	3	6	6	6	6	6	6	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0579	\$0.0555	\$0.0555	\$0.0555	\$0.0585	\$0.0585	\$0.0585	\$0.0535	\$0.0535	\$0.0535	\$0.0527	\$0.0527
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0509	\$0.0543	\$0.0543	\$0.0543	\$0.0619	\$0.0619	\$0.0619	\$0.0611	\$0.0611	\$0.0611	\$0.0508	\$0.0508
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>20-Jul</u>
# Residential Referrals	726	593	731	538	573	553	593	565	514	515	635	692
# Small Comm. Referrals	1	3	8	6	10	11	6	4	3	6	11	11
# Residential Enrollments	634	620	688	533	510	493	542	599	495	447	560	588
# Small Comm. Enrollments	1	1	2	4	3	6	4	3	3	5	11	12
# EGSs Serving Residential	5	6	6	6	11	11	11	11	11	11	12	12
# EGSs Serving Small Comm.	2	2	2	2	2	2	2	4	4	4	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0527	\$0.0483	\$0.0483	\$0.0483	\$0.0599	\$0.0599	\$0.0599	\$0.0503	\$0.0503	\$0.0503	\$0.0515	\$0.0515
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0508	\$0.0480	\$0.0480	\$0.0480	\$0.0558	\$0.0558	\$0.0558	\$0.0582	\$0.0582	\$0.0582	\$0.0466	\$0.0466
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	592	386	372	276	314	314	348	357	349	344	286	406
# Small Comm. Referrals	3	3	3	13	7	11	9	12	19	26	12	10
# Residential Enrollments	601	403	317	259	228	242	349	249	436	331	287	317
# Small Comm. Enrollments	3	3	3	7	5	4	5	2	25	26	12	9
# EGSs Serving Residential	12	11	11	11	8	8	8	4	4	4	10	8
# EGSs Serving Small Comm.	2	3	3	3	2	2	2	3	3	3	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0515	\$0.0560	\$0.0560	\$0.0560	\$0.0527	\$0.0527	\$0.0527	\$0.0463	\$0.0463	\$0.0463	\$0.0601	0.0601
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0466	\$0.0475	\$0.0475	\$0.0475	\$0.0524	\$0.0524	\$0.0524	\$0.0563	\$0.0563	\$0.0563	\$0.0593	0.05928
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Residential Referrals	493	350	439	362	333	326	263	211				<b>126,518</b>
# Small Comm. Referrals	13	9	9	6	6	4	2	3				<b>1,714</b>
# Residential Enrollments	464	352	383	373	334	348	257	223				<b>125,101</b>
# Small Comm. Enrollments	16	6	2	6	4	6	1	4				<b>2,004</b>
# EGSs Serving Residential	8	9	9	9	2	2	2	1				
# EGSs Serving Small Comm.	2	9	2	2	1	1	1	0				
Residential Standard Offer Rate (\$/kWh)	\$0.0610	\$0.0629	\$0.0629	\$0.0629	\$0.0605	\$0.0605	\$0.0605	\$0.0580				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0593	\$0.0612	\$0.0612	\$0.0612	\$0.0803	\$0.0803	\$0.0803	\$0.0747				

Penn Power Standard Offer Program Information through March 31, 2022												
	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	950	757	757	580	553	575	525	597	712	829	794	881
# Small Comm. Referrals	24	12	13	20	30	22	18	27	18	22	23	22
# Residential Enrollments	602	822	486	677	537	532	540	387	869	772	826	840
# Small Comm. Enrollments	17	15	10	22	17	26	23	26	17	29	22	24
# EGSs Serving Residential	2	1	1	1	2	2	2	2	2	2	3	3
# EGSs Serving Small Comm.	2	1	1	1	2	2	2	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0660	\$0.0539	\$0.0539	\$0.0539	\$0.0558	\$0.0558	\$0.0558	\$0.0579	\$0.0579	\$0.0579	\$0.0758	\$0.0758
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0573	\$0.0560	\$0.0560	\$0.0560	\$0.0538	\$0.0538	\$0.0538	\$0.0529	\$0.0529	\$0.0529	\$0.0689	\$0.0689
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	792	280	0	0	0	0	0	0	0	0	721	925
# Small Comm. Referrals	17	0	0	0	0	0	0	0	0	0	10	5
# Residential Enrollments	803	158	2	0	1	0	1	0	0	0	391	706
# Small Comm. Enrollments	18	3	0	0	0	0	0	0	0	0	8	7
# EGSs Serving Residential	3	0	0	0	0	0	0	0	0	0	5	5
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0758	\$0.0593	\$0.0593	\$0.0593	\$0.5077	\$0.0508	\$0.0508	\$0.0508	\$0.0742	\$0.0742	\$0.0798	\$0.0798
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0682	\$0.0682	\$0.0682	\$0.6964	\$0.0696	\$0.0696	\$0.0666	\$0.0666	\$0.0666	\$0.0803	\$0.0803
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	898	812	864	636	581	528	505	615	637	756	826	782
# Small Comm. Referrals	12	13	9	9	7	10	5	2	3	10	3	5
# Residential Enrollments	906	779	851	738	700	487	580	511	755	658	777	738
# Small Comm. Enrollments	9	33	13	7	8	6	10	5	0	6	7	4
# EGSs Serving Residential	5	5	5	5	6	6	6	9	9	9	6	6
# EGSs Serving Small Comm.	1	1	1	1	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0798	\$0.0855	\$0.0855	\$0.0855	\$0.0837	\$0.0837	\$0.0837	\$0.0733	\$0.0733	\$0.0733	\$0.0634	\$0.0634
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0803	\$0.0826	\$0.0826	\$0.0826	\$0.0825	\$0.0825	\$0.0825	\$0.0882	\$0.0882	\$0.0882	\$0.0697	\$0.0697
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	797	781	697	625	529	492	527	592	427	676	116	81
# Small Comm. Referrals	7	6	7	4	7	7	7	11	6	5	2	0
# Residential Enrollments	813	731	721	642	569	514	466	592	584	723	227	80
# Small Comm. Enrollments	7	7	10	7	8	8	5	10	9	9	1	2
# EGSs Serving Residential	6	8	8	8	11	11	11	6	6	6	5	5
# EGSs Serving Small Comm.	1	6	6	6	9	9	9	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0634	\$0.0742	\$0.0742	\$0.0742	\$0.0719	\$0.0719	\$0.0719	\$0.0547	\$0.0547	\$0.0547	\$0.0621	\$0.0621
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0697	\$0.0687	\$0.0687	\$0.0687	\$0.0782	\$0.0782	\$0.0782	\$0.0689	\$0.0689	\$0.0689	\$0.0597	\$0.0597
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	77	62	73	51	41	46	49	68	47	54	72	68
# Small Comm. Referrals	1	1	1	0	1	0	0	0	1	0	2	0
# Residential Enrollments	82	64	77	53	41	50	44	55	64	54	61	73
# Small Comm. Enrollments	0	1	1	0	1	0	0	0	0	3	3	0
# EGSs Serving Residential	5	8	8	8	10	10	10	7	7	7	7	7
# EGSs Serving Small Comm.	4	9	9	9	8	8	8	7	7	7	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0621	\$0.0554	\$0.0554	\$0.0554	\$0.0670	\$0.0670	\$0.0670	\$0.0614	\$0.0614	\$0.0614	\$0.0634	\$0.0634
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0597	\$0.0693	\$0.0693	\$0.0693	\$0.0644	\$0.0644	\$0.0644	\$0.0718	\$0.0718	\$0.0718	\$0.0709	\$0.0709
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	73	43	42	27	22	40	25	31	136	218	219	230
# Small Comm. Referrals	2	0	0	0	0	0	1	0	0	0	0	1
# Residential Enrollments	67	43	40	25	19	27	24	17	83	198	219	240
# Small Comm. Enrollments	2	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	7	6	6	6	6	6	6	6	6	6	2	2
# EGSs Serving Small Comm.	4	3	3	3	5	5	5	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0634	\$0.0616	\$0.0616	\$0.0616	\$0.0717	\$0.0717	\$0.0717	\$0.0597	\$0.0597	\$0.0597	\$0.0582	\$0.0582
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0709	\$0.0702	\$0.0702	\$0.0702	\$0.0726	\$0.0726	\$0.0726	\$0.0750	\$0.0750	\$0.0750	\$0.0646	\$0.0646
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20
# Residential Referrals	154	168	225	180	148	148	157	168	160	133	182	197
# Small Comm. Referrals	0	0	3	0	2	2	2	2	0	1	1	2
# Residential Enrollments	164	154	208	190	119	119	112	153	130	123	129	155
# Small Comm. Enrollments	1	0	1	2	0	2	1	3	0	0	0	1
# EGSs Serving Residential	2	2	2	2	10	10	10	10	10	10	13	13
# EGSs Serving Small Comm.	1	1	1	1	3	3	3	3	3	3	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0582	\$0.0580	\$0.0580	\$0.0580	\$0.0704	\$0.0704	\$0.0704	\$0.0583	\$0.0583	\$0.0583	\$0.0622	\$0.0622
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0646	\$0.0598	\$0.0598	\$0.0598	\$0.0681	\$0.0681	\$0.0681	\$0.0708	\$0.0708	\$0.0708	\$0.0607	\$0.0607
	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21
# Residential Referrals	180	128	100	71	82	79	83	102	82	86	89	95
# Small Comm. Referrals	0	0	2	1	2	2	2	2	3	2	1	1
# Residential Enrollments	243	125	111	80	65	75	78	56	125	100	66	87
# Small Comm. Enrollments	1	0	1	1	0	1	1	0	5	0	2	1
# EGSs Serving Residential	13	10	10	10	7	7	7	3	3	3	8	7
# EGSs Serving Small Comm.	4	4	4	4	2	2	2	3	3	3	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0622	\$0.0600	\$0.0600	\$0.0600	\$0.0599	\$0.0599	\$0.05985	\$0.05321	\$0.05321	\$0.05321	\$0.06691	0.06691
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0607	\$0.0629	\$0.0629	\$0.0629	\$0.0615	\$0.0615	\$0.06153	\$0.07350	\$0.07350	\$0.07350	\$0.07471	0.07471
	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Total
# Residential Referrals	111	115	111	95	89	72	63	75				31,750
# Small Comm. Referrals	2	1	2	1	0	1	0	1				492
# Residential Enrollments	84	122	114	87	94	77	59	77				30,495
# Small Comm. Enrollments	2	1	2	1	0	1	0	1				518
# EGSs Serving Residential	7	7	7	7	2	2	2	1				
# EGSs Serving Small Comm.	2	1	1	1	1	1	1	2				
Residential Standard Offer Rate (\$/kWh)	\$0.0669	\$0.0712	\$0.0712	\$0.0712	\$0.0706	\$0.0706	\$0.07061	\$0.06586				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0747	\$0.0712	\$0.0712	\$0.0712	\$0.0936	\$0.0936	\$0.09360	\$0.09302				

**West Penn Power Standard Offer Program Information through March 31, 2022**

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	5,634	3,333	3,433	2,851	2,753	2,595	2,288	2,300	2,579	3,593	3,407	4,109
# Small Comm. Referrals	77	72	79	95	98	120	80	88	102	120	82	85
# Residential Enrollments	3,883	3,750	3,537	3,240	2,673	2,333	2,192	1,759	3,428	2,986	3,495	3,428
# Small Comm. Enrollments	39	78	80	93	81	108	85	79	111	105	98	88
# EGSs Serving Residential	2	1	1	1	3	3	3	3	3	3	3	3
# EGSs Serving Small Comm.	1	1	1	1	3	3	3	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0579	\$0.0562	\$0.0562	\$0.0562	\$0.0522	\$0.0522	\$0.0522	\$0.0459	\$0.0459	\$0.0459	\$0.0695	\$0.0695
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0552	\$0.0509	\$0.0509	\$0.0509	\$0.0577	\$0.0577	\$0.0577	\$0.0534	\$0.0534	\$0.0534	\$0.0653	\$0.0653
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	4,616	3,380	3,059	2,609	0	0	0	0	0	0	2,994	4,007
# Small Comm. Referrals	78	25	0	0	0	0	0	0	0	0	46	20
# Residential Enrollments	5,286	1,277	4,810	3,089	854	13	3	0	0	5	1,834	3,362
# Small Comm. Enrollments	69	16	0	0	0	0	0	0	5	0	40	21
# EGSs Serving Residential	3	1	1	1	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0695	\$0.0578	\$0.0578	\$0.0578	\$0.0584	\$0.0584	\$0.0584	\$0.0493	\$0.0493	\$0.0493	\$0.0680	\$0.0680
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0653	\$0.0556	\$0.0556	\$0.0556	\$0.0735	\$0.0735	\$0.0735	\$0.0621	\$0.0621	\$0.0621	\$0.0644	\$0.0644
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	4,614	2,953	2,972	2,434	2,205	1,977	2,055	2,142	2,348	2,852	3,332	3,475
# Small Comm. Referrals	28	39	48	29	41	39	45	31	29	31	28	39
# Residential Enrollments	4,912	3,134	3,106	2,633	2,447	1,991	2,162	2,260	2,266	2,561	3,300	3,132
# Small Comm. Enrollments	26	35	44	41	71	42	48	35	27	35	37	35
# EGSs Serving Residential	6	5	5	5	6	7	6	8	8	8	7	7
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.0680	\$0.0643	\$0.0643	\$0.0643	\$0.0652	\$0.0652	\$0.0652	\$0.0649	\$0.0649	\$0.0649	\$0.0596	\$0.0596
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0644	\$0.0739	\$0.0739	\$0.0739	\$0.0702	\$0.0702	\$0.0702	\$0.0698	\$0.0698	\$0.0698	\$0.0682	\$0.0682
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	4,521	3,091	2,819	2,441	2,253	2,062	1,989	2,337	1,551	2,538	444	316
# Small Comm. Referrals	38	35	26	28	31	26	33	23	12	25	3	4
# Residential Enrollments	5,247	3,277	2,755	2,605	2,406	1,993	1,960	2,292	2,218	2,743	728	241
# Small Comm. Enrollments	43	31	74	36	60	26	29	22	15	21	6	13
# EGSs Serving Residential	7	8	8	8	10	10	10	9	9	9	10	10
# EGSs Serving Small Comm.	5	7	7	7	9	9	9	11	11	11	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.0596	\$0.0564	\$0.0564	\$0.0564	\$0.0611	\$0.0611	\$0.0611	\$0.0556	\$0.0556	\$0.0556	\$0.0614	\$0.0614
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0682	\$0.0743	\$0.0743	\$0.0743	\$0.0745	\$0.0745	\$0.0745	\$0.0713	\$0.0713	\$0.0713	\$0.0736	\$0.0736
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	422	265	253	174	168	216	201	228	180	200	213	272
# Small Comm. Referrals	4	3	4	4	0	3	2	7	1	3	3	4
# Residential Enrollments	452	287	240	170	132	173	171	215	198	200	203	204
# Small Comm. Enrollments	21	2	3	8	3	1	4	5	4	3	4	3
# EGSs Serving Residential	10	10	10	10	9	9	9	7	7	7	9	9
# EGSs Serving Small Comm.	8	6	6	6	7	7	7	6	6	6	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.0614	\$0.0585	\$0.0585	\$0.0585	\$0.0572	\$0.0572	\$0.0572	\$0.0566	\$0.0566	\$0.0566	\$0.0610	\$0.0610
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0736	\$0.0445	\$0.0445	\$0.0445	\$0.0452	\$0.0452	\$0.0452	\$0.0504	\$0.0504	\$0.0504	\$0.0523	\$0.0523
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	321	205	176	121	99	125	122	131	434	966	849	929
# Small Comm. Referrals	2	4	0	0	0	1	0	2	0	1	0	2
# Residential Enrollments	320	202	148	128	75	93	109	115	256	812	812	911
# Small Comm. Enrollments	1	0	1	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	9	8	8	8	8	8	8	9	9	9	5	5
# EGSs Serving Small Comm.	8	4	4	4	6	6	6	7	7	7	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0610	\$0.0520	\$0.0520	\$0.0520	\$0.0591	\$0.0591	\$0.0591	\$0.0567	\$0.0567	\$0.0567	\$0.0513	\$0.0513
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0523	\$0.0395	\$0.0395	\$0.0395	\$0.0648	\$0.0648	\$0.0648	\$0.0590	\$0.0590	\$0.0590	\$0.0515	\$0.0515
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Residential Referrals	988	711	720	583	558	595	627	596	489	495	662	851
# Small Comm. Referrals	1	0	4	16	9	13	8	14	4	9	14	10
# Residential Enrollments	900	701	765	519	535	568	545	606	447	464	497	681
# Small Comm. Enrollments	1	0	0	6	7	9	5	10	6	5	7	7
# EGSs Serving Residential	5	6	6	6	9	9	9	11	11	11	10	10
# EGSs Serving Small Comm.	3	3	3	3	3	3	3	3	3	3	5	5
Residential Standard Offer Rate (\$/kWh)	0.05131	\$0.04964	\$0.04964	\$0.04964	\$0.05357	\$0.05357	\$0.05357	\$0.05242	\$0.05242	\$0.05242	\$0.04766	\$0.04766
Small Comm. Standard Offer Rate (\$/kWh)	0.05148	\$0.05320	\$0.05320	\$0.05320	\$0.05321	\$0.05321	\$0.05321	\$0.05440	\$0.05440	\$0.05440	\$0.05210	\$0.05210
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	906	428	427	293	357	340	398	433	399	377	361	465
# Small Comm. Referrals	5	2	2	8	8	11	19	16	19	17	12	7
# Residential Enrollments	943	538	402	282	278	319	368	207	460	545	298	353
# Small Comm. Enrollments	1	1	1	3	2	0	0	0	13	6	13	9
# EGSs Serving Residential	10	9	9	9	7	7	7	4	4	4	8	7
# EGSs Serving Small Comm.	5	2	2	2	1	1	1	2	2	2	2	2
Residential Standard Offer Rate (\$/kWh)	0.04766	\$0.04549	\$0.04549	\$0.04549	\$0.04834	\$0.04834	\$0.04834	\$0.04793	\$0.04793	\$0.04793	\$0.05308	\$0.05308
Small Comm. Standard Offer Rate (\$/kWh)	0.0521	\$0.04877	\$0.04877	\$0.04877	\$0.05304	\$0.05304	\$0.05304	\$0.04532	\$0.04532	\$0.04532	\$0.05699	\$0.05699
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<b>Total</b>
# Residential Referrals	642	428	459	369	388	350	63	230				<b>142,519</b>
# Small Comm. Referrals	9	8	1	3	7	4	0	6				<b>2,294</b>
# Residential Enrollments	645	372	363	288	259	317	59	233				<b>140,989</b>
# Small Comm. Enrollments	8	8	2	2	6	6	0	4				<b>2,259</b>
# EGSs Serving Residential	7	7	7	7	2	2	2	1				
# EGSs Serving Small Comm.	2	1	1	1	1	1	1	0				
Residential Standard Offer Rate (\$/kWh)	0.05308	\$0.05066	\$0.05066	\$0.05066	\$0.05299	\$0.05299	\$0.07061	\$0.05270				
Small Comm. Standard Offer Rate (\$/kWh)	0.05699	\$0.05264	\$0.05264	\$0.05264	\$0.07076	\$0.07076	\$0.09360	\$0.06084				

**PPL Standard Offer Program Information through March 31, 2022**

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Residential Referrals	10,295	8,262	10,177	8,643	7,562	6,590	6,073	6,865	6,094	6,926	6,650	6,657
# Small Comm. Referrals	146	0	0	0	119	72	71	118	187	165	189	173
# Residential Enrollments	7,875	7,877	9,283	8,877	6,304	6,599	5,516	6,535	5,724	6,782	6,490	6,864
# Small Comm. Enrollments	117	22	5	0	51	75	49	74	136	173	55	21
# EGSs Serving Residential	3	6	6	6	11	11	11	9	9	9	5	5
# EGSs Serving Small Comm.	1	0	0	0	11	11	11	5	5	5	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0765	\$0.0816	\$0.0816	\$0.0816	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0840	\$0.0840
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0718	N/A	N/A	N/A	\$0.0860	\$0.0860	\$0.0860	\$0.0966	\$0.0966	\$0.0966	\$0.0891	\$0.0891
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Residential Referrals	6,301	5,840	4,667	4,946	5,283	5,154	4,494	5,339	5,333	5,578	7,178	8,187
# Small Comm. Referrals	146	155	133	171	206	219	160	195	185	117	205	245
# Residential Enrollments	5,913	4,714	4,457	4,995	4,039	5,202	4,091	4,977	4,802	4,533	5,985	7,133
# Small Comm. Enrollments	1	62	127	142	137	232	143	163	134	88	129	210
# EGSs Serving Residential	5	11	10	10	9	9	9	15	15	15	12	12
# EGSs Serving Small Comm.	2	4	3	3	3	3	3	7	7	7	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.0840	\$0.0820	\$0.0833	\$0.0833	\$0.0867	\$0.0867	\$0.0867	\$0.0889	\$0.0889	\$0.0889	\$0.0883	\$0.0883
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0891	\$0.0817	\$0.0799	\$0.0799	\$0.0867	\$0.0867	\$0.0867	\$0.0941	\$0.0941	\$0.0941	\$0.0835	\$0.0835
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Residential Referrals	6,950	4,535	4,767	3,798	5,822	4,514	4,759	4,355	3,996	3,588	5,014	4,636
# Small Comm. Referrals	163	181	185	152	291	236	251	224	157	110	253	238
# Residential Enrollments	6,477	3,684	5,337	3,960	4,563	4,570	4,059	5,619	3,590	3,800	4,237	4,356
# Small Comm. Enrollments	143	44	45	20	148	266	224	315	169	133	195	281
# EGSs Serving Residential	12	15	15	15	12	12	12	16	16	16	16	16
# EGSs Serving Small Comm.	5	7	7	7	6	6	6	7	7	7	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0883	\$0.0883	\$0.0883	\$0.0883	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0670	\$0.0749
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0835	\$0.0835	\$0.0835	\$0.0835	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0620	\$0.0666
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Residential Referrals	5,410	4,826	4,740	4,502	4,680	4,377	2,694	2,613	2,555	7,798	5,123	3,661
# Small Comm. Referrals	288	300	302	318	300	324	144	203	179	462	269	218
# Residential Enrollments	4,935	3,285	4,699	3,847	4,521	3,543	3,008	2,738	2,262	4,676	7,059	3,195
# Small Comm. Enrollments	271	167	236	238	282	186	173	228	162	219	435	185
# EGSs Serving Residential	16	12	12	12	10	10	10	14	14	14	18	18
# EGSs Serving Small Comm.	6	6	6	6	7	7	7	8	8	8	11	11
Residential Standard Offer Rate (\$/kWh)	\$0.0749	\$0.0749	\$0.0749	\$0.0749	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0790	\$0.0790
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0666	\$0.0666	\$0.0666	\$0.0666	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0697	\$0.0697
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Residential Referrals	4,154	3,764	4,037	3,060	8,844	5,964	4,944	3,799	4,598	4,860	4,896	4,568
# Small Comm. Referrals	229	204	268	278	403	326	261	174	246	176	436	270
# Residential Enrollments	3,808	3,100	3,669	2,355	6,826	6,273	5,021	4,166	4,480	4,350	4,102	3,740
# Small Comm. Enrollments	227	187	218	210	240	243	418	238	197	225	311	250
# EGSs Serving Residential	18	21	21	21	11	11	11	7	7	7	10	10
# EGSs Serving Small Comm.	11	12	12	12	10	10	10	5	5	5	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0790	\$0.0790	\$0.0790	\$0.0790	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0693	\$0.0693
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0697	\$0.0697	\$0.0697	\$0.0697	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0630	\$0.0630
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Residential Referrals	4,583	4,075	5,114	5,308	9,561	8,601	5,821	5,656	4,894	5,136	3,201	2,910
# Small Comm. Referrals	299	303	379	493	438	510	371	345	275	183	455	314
# Residential Enrollments	3,074	2,487	3,943	3,040	6,894	5,233	1,028	2,863	4,390	3,376	2,258	2,684
# Small Comm. Enrollments	194	188	271	295	340	322	52	153	256	173	338	351
# EGSs Serving Residential	10	13	13	13	10	10	10	10	10	10	15	15
# EGSs Serving Small Comm.	6	6	6	6	6	6	6	8	8	8	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0655	\$0.0655	\$0.0655	\$0.0655	\$0.0655	\$0.0655	\$0.0705	\$0.0705
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0630	\$0.0630	\$0.0630	\$0.0630	\$0.0674	\$0.0674	\$0.0674	\$0.0674	\$0.0674	\$0.0674	\$0.0577	\$0.0577
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>
# Residential Referrals	2,984	2,427	2,755	2,902	3,479	3,409	3,090	3,180	2,871	2,626	4,105	3,057
# Small Comm. Referrals	285	240	327	267	303	290	247	229	211	158	402	174
# Residential Enrollments	2,783	2,194	2,065	2,610	3,069	3,354	3,232	3,180	2,256	2,293	2,946	3,072
# Small Comm. Enrollments	288	228	252	284	203	361	260	177	170	147	372	165
# EGSs Serving Residential	15	15	15	15	16	16	16	20	20	20	18	18
# EGSs Serving Small Comm.	4	5	5	5	4	4	4	5	5	5	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0705	\$0.0705	\$0.0705	\$0.0705	\$0.0710	\$0.0710	\$0.0710	\$0.0710	\$0.0710	\$0.0710	0.0677	0.0677
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0577	\$0.0577	\$0.0577	\$0.0577	\$0.0591	\$0.0591	\$0.0591	\$0.0591	\$0.0591	\$0.0591	0.0565	0.0565
	<u>Aug-20</u>	<u>Sep-20</u>	<u>Oct-20</u>	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	<u>Apr-21</u>	<u>May-21</u>	<u>Jun-21</u>	<u>Jul-21</u>
# Residential Referrals	3,138	3,713	2,926	2,800	2,625	3,091	2,707	3,111	2,558	3,045	2,963	2,590
# Small Comm. Referrals	186	34	172	219	216	247	189	217	162	251	212	141
# Residential Enrollments	2,263	550	1,956	2,303	1,840	2,583	2,363	2,559	2,112	1,533	2,638	2,294
# Small Comm. Enrollments	157	27	141	160	188	222	197	140	224	169	190	175
# EGSs Serving Residential	18	19	19	19	15	15	15	13	13	13	13	13
# EGSs Serving Small Comm.	2	4	4	4	2	2	2	3	3	3	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0677	\$0.0677	\$0.0677	\$0.0677	0.0681	0.0681	0.0681	0.0681	0.0681	0.0681	0.0702	0.0702
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0565	\$0.0565	\$0.0565	\$0.0565	0.0620	0.0620	0.0620	0.0620	0.0620	0.0620	0.0101	0.0101
	<u>Aug-21</u>	<u>Sep-21</u>	<u>Oct-21</u>	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	<u>Feb-22</u>	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	<u>Total</u>
# Residential Referrals	3,271	3,853	4,246	15,823	5,501	6,053	4,392	4,177				510,623
# Small Comm. Referrals	200	232	241	1,093	341	363	298	278				25,186
# Residential Enrollments	2,767	3,105	3,941	8,615	12,677	4,902	4,971	4,324				444,097
# Small Comm. Enrollments	177	218	198	580	828	258	318	292				20,774
# EGSs Serving Residential	13	13	13	4	4	9	9	9				
# EGSs Serving Small Comm.	4	4	4	2	2	1	8	8				
Residential Standard Offer Rate (\$/kWh)	\$0.0702	\$0.0702	\$0.0702	\$0.0884	\$0.0884	\$0.0832	\$0.0832	0.0832				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0101	\$0.0101	\$0.0101	\$0.0957	\$0.0957	\$0.0900	\$0.0900	0.0900				





# EGSs <sup>3</sup>	13	15	15	15	17	17	17	18	18	18	18	16
# EGSs Serving Residential	9	10	10	10	12	12	12	14	14	13	14	13
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	0	0	0	1	0
#EGSs Service Both Res & Small Comm.	3	4	4	4	4	4	4	4	4	5	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0635	\$0.0635	\$0.0635	\$0.0627	\$0.0627	\$0.0627	\$0.0562	\$0.0562	\$0.0613	\$0.05957	\$0.0596
	<b>Aug-20</b>	<b>Sep-20</b>	<b>Oct-20</b>	<b>Nov-20</b>	<b>Dec-20</b>	<b>Jan-21</b>	<b>Feb-21</b>	<b>Mar-21</b>	<b>Apr-21</b>	<b>May-21</b>	<b>Jun-21</b>	<b>Jul-21</b>
Total Calls Received by Kandela <sup>1</sup>	1,880	1,620	1,626	1,413	1,566	1,431	1,280	2,030	1,581	1,039	1,105	1,045
# Residential Enrollments	973	833	766	710	781	783	655	830	363	473	493	448
# Small Comm. Enrollments	16	13	6	19	14	18	16	16	13	9	6	5
# Residential Web Enrollments <sup>2</sup>												
# Small Comm. Web Enrollments												
# EGSs <sup>3</sup>	15	16	16	16	16	17	17	16	15	15	13	13
# EGSs Serving Residential	12	12	12	13	13	13	13	13	12	12	11	11
# EGSs Serving Small Comm.	0	1	0	0	1	1	1	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	3	3	2	3	3	3	3	3	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0596	\$0.0592	\$0.0592	\$0.0592	\$0.0598	\$0.0598	\$0.0598	\$0.0583	\$0.05828	\$0.0595	\$0.0595	\$0.0595
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0546	\$0.0583	\$0.0583	\$0.0583	\$0.0608	\$0.0608	\$0.0608	\$0.0537	\$0.05370	\$0.0541	\$0.0541	\$0.0541
	<b>Aug-21</b>	<b>Sep-21</b>	<b>Oct-21</b>	<b>Nov-21</b>	<b>Dec-21</b>	<b>Jan-22</b>	<b>Feb-22</b>	<b>Mar-22</b>	<b>Apr-22</b>	<b>May-22</b>	<b>Jun-22</b>	<b>Total</b>
Total Calls Received by Kandela <sup>1</sup>	1,102	1,036	917	2,611	1,335	1,040	1,175	1,067				<b>440,992</b>
# Residential Enrollments	492	457	453	1,146	675	546	481	434				<b>259,862</b>
# Small Comm. Enrollments	11	20	13	32	20	26	11	16				<b>15,715</b>
# Residential Web Enrollments <sup>2</sup>						2	47	71				<b>2,941</b>
# Small Comm. Web Enrollments						0	0	4				<b>23</b>
# EGSs <sup>3</sup>	13	11	11	8	4	4	4	3				
# EGSs Serving Residential	11	9	9	6	2	2	2	2				
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0				
#EGSs Service Both Res & Small Comm.	2	2	2	2	2	2	2	1				
Residential Standard Offer Rate (\$/kWh)	\$0.0595	\$0.0614	\$0.0614	\$0.0614	\$0.0653	\$0.06531	\$0.06531	\$0.0657				
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0541	\$0.0535	\$0.0535	\$0.0535	\$0.0578	\$0.05784	\$0.05784	\$0.0634				

<sup>1</sup> PECO does not track, by rate class, the calls transferred from its CSRs to Allconnect's CSRs ("referrals").

<sup>2</sup> As of April 2015, PECO no longer offers a web function for enrollment in the SOP. The "Enrollments" listed above are customers that were referred and agreed to be in the Standard Offer Program.

<sup>3</sup> Until March 15, 2015, in order to participate in PECO's SOP, an EGS must agree to serve both Res. and Small Comm. Effective beginning 3/15/15, EGSs were given the ability to serve either Res. or Small Comm. or August 2019: PECO changed vendors for the PSEC Referral Process. The effective start date for Kandela was 8/12/19 and the effective end date for Allconnect was 8/15/19.