

Statewide Standard Offer Program Information through January 31, 2020

Residential

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	25,015	19,065	21,469	17,838	16,225	14,909	13,838	14,943	14,939	18,932	18,936	20,630
# Enrollments ²	20,146	21,543	22,661	20,552	16,819	16,123	14,435	15,232	17,764	18,243	20,832	24,280
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	20,450	16,991	14,595	13,144	5,916	5,764	5,002	8,101	7,891	8,011	16,297	19,523
# Enrollments	28,777	18,282	26,605	19,939	12,057	11,269	9,886	12,005	10,883	12,531	19,738	24,431
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	19,338	14,074	14,550	11,569	13,016	10,783	11,479	11,489	11,481	12,670	15,235	14,583
# Enrollments	27,041	20,123	21,463	17,414	18,085	15,225	15,736	18,227	16,126	19,492	22,768	21,796
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	17,728	14,429	13,524	12,323	11,772	11,108	9,269	10,395	7,635	15,991	6,866	5,072
# Enrollments	25,528	17,728	18,202	16,167	15,549	13,879	12,858	14,651	10,776	14,854	11,060	5,982
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	5,713	4,858	5,070	3,825	9,604	6,874	5,734	4,709	5,327	5,729	5,897	5,609
# Enrollments	7,066	5,480	5,842	4,015	8,314	8,086	6,421	5,690	5,852	6,106	5,884	5,618
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	5780	4846	5939	5913	10110	9256	6349	6337	6552	8303	6107	5,975
# Enrollments	5161	4060	5505	4383	8143	6528	2281	4179	6222	6947	5850	6,466
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Total</u>
# Referrals	5870	4759	5363	4908	5498	5415						837,032
# Enrollments	6079	5051	5283	5077	5391	5842						1,018,585

Small Commercial

	<u>Aug-13</u>	<u>Sep-13</u>	<u>Oct-13</u>	<u>Nov-13</u>	<u>Dec-13</u>	<u>Jan-14</u>	<u>Feb-14</u>	<u>Mar-14</u>	<u>Apr-14</u>	<u>May-14</u>	<u>Jun-14</u>	<u>Jul-14</u>
# Referrals ¹	364	225	241	199	339	313	267	332	408	412	421	471
# Enrollments ²	340	415	497	583	420	541	523	798	867	730	680	788
	<u>Aug-14</u>	<u>Sep-14</u>	<u>Oct-14</u>	<u>Nov-14</u>	<u>Dec-14</u>	<u>Jan-15</u>	<u>Feb-15</u>	<u>Mar-15</u>	<u>Apr-15</u>	<u>May-15</u>	<u>Jun-15</u>	<u>Jul-15</u>
# Referrals	401	290	207	250	218	230	176	220	203	132	340	318
# Enrollments	731	667	1,105	779	532	575	627	544	474	455	555	678
	<u>Aug-15</u>	<u>Sep-15</u>	<u>Oct-15</u>	<u>Nov-15</u>	<u>Dec-15</u>	<u>Jan-16</u>	<u>Feb-16</u>	<u>Mar-16</u>	<u>Apr-16</u>	<u>May-16</u>	<u>Jun-16</u>	<u>Jul-16</u>
# Referrals	288	294	311	240	402	338	348	335	256	217	335	328
# Enrollments	666	562	574	549	608	701	692	787	466	485	618	751
	<u>Aug-16</u>	<u>Sep-16</u>	<u>Oct-16</u>	<u>Nov-16</u>	<u>Dec-16</u>	<u>Jan-17</u>	<u>Feb-17</u>	<u>Mar-17</u>	<u>Apr-17</u>	<u>May-17</u>	<u>Jun-17</u>	<u>Jul-17</u>
# Referrals	390	385	400	400	393	404	229	275	227	539	284	227
# Enrollments	824	569	706	637	665	473	459	351	239	325	488	269
	<u>Aug-17</u>	<u>Sep-17</u>	<u>Oct-17</u>	<u>Nov-17</u>	<u>Dec-17</u>	<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>
# Referrals	242	214	281	287	409	335	270	196	256	185	448	282
# Enrollments	285	215	243	242	263	271	514	269	232	251	334	272
	<u>Aug-18</u>	<u>Sep-18</u>	<u>Oct-18</u>	<u>Nov-18</u>	<u>Dec-18</u>	<u>Jan-19</u>	<u>Feb-19</u>	<u>Mar-19</u>	<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>
# Referrals	313	244	381	495	438	513	376	350	280	188	462	319
# Enrollments	213	210	289	304	348	330	67	179	267	183	351	361
	<u>Aug-19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>	<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Total</u>
# Referrals	291	245	349	303	327	326						24,427
# Enrollments	304	235	268	308	229	404						36,609

¹ The referral counts for both rate classes do not include numbers from PECO as PECO does not track, by rate class, the number of calls from its CSRs to Allconnect's CSRs.

² PECO's enrollments are included in this data.

Duquesne Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	321	633	661	644	474	505	469	439	483	1,329	1,743	2,244
# Small Comm. Referrals	16	32	28	0	0	0	0	0	1	0	25	103
# Residential Enrollments	255	487	508	290	548	378	381	317	317	389	907	1,453
# Small Comm. Enrollments	6	20	19	17	0	4	3	0	0	0	17	71
# EGSs Serving Residential	1	1	1	1	4	5	5	3	3	3	4	4
# EGSs Serving Small Comm.	1	1	1	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0614	\$0.0614	\$0.0614	\$0.0614	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0613	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0563	\$0.0563	\$0.0563	\$0.0563	n/a	n/a	n/a	n/a	n/a	n/a	\$0.0620	\$0.0620
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	1,836	1,429	1,386	832	633	610	508	520	359	345	456	546
# Small Comm. Referrals	84	65	40	24	12	11	16	25	18	15	21	0
# Residential Enrollments	1,731	1,366	1,234	1,167	749	390	534	586	351	238	276	306
# Small Comm. Enrollments	73	32	32	36	15	18	37	29	11	12	0	0
# EGSs Serving Residential	4	4	4	4	4	4	4	4	4	4	3	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	1	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0752	\$0.0742	\$0.0742
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0620	\$0.0620	\$0.0620	\$0.0620	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0676	\$0.0649	\$0.0649
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	466	363	294	267	270	220	243	210	223	204	250	284
# Small Comm. Referrals	3	0	0	0	0	3	6	6	9	0	0	1
# Residential Enrollments	444	269	206	180	320	148	145	167	111	160	152	194
# Small Comm. Enrollments	0	0	0	0	0	2	5	4	5	0	0	0
# EGSs Serving Residential	4	5	5	5	4	4	4	5	6	7	8	10
# EGSs Serving Small Comm.	1	1	1	1	0	1	1	2	2	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0742	\$0.0742	\$0.0742	\$0.0742	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0723	\$0.0751	\$0.0751
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0649	\$0.0649	\$0.0649	\$0.0649	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0628	\$0.0631	\$0.0631
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	423	302	248	197	200	202	161	190	170	215	399	436
# Small Comm. Referrals	0	0	0	0	0	1	0	0	0	0	0	0
# Residential Enrollments	239	153	170	119	136	115	118	124	123	148	144	272
# Small Comm. Enrollments	0	0	1	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	11	11	12	10	7	6	6	6	6	6	3	5
# EGSs Serving Small Comm.	3	3	3	0	0	0	0	0	0	0	0	0
Residential Standard Offer Rate (\$/kWh)	\$0.0751	\$0.0751	\$0.0751	\$0.0751	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0783	\$0.0724	0.0724
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0631	\$0.0631	\$0.0631	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0660	\$0.0622	0.0622
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-17	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	429	246	231	170	177	186	164	172	149	203	257	202
# Small Comm. Referrals	0	0	0	0	0	0	0	0	0	0	0	0
# Residential Enrollments	377	220	185	143	153	152	118	151	137	144	189	146
# Small Comm. Enrollments	0	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	6	6	6	6	6	6	5	5	5	5	2	2
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0724	\$0.0724	\$0.0724	\$0.0724	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0728	\$0.0740	\$0.0740
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0622	\$0.0622	\$0.0622	\$0.0622	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0641	\$0.0650	\$0.0650
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	289	175	233	181	217	249	145	236	190	213	234	281
# Small Comm. Referrals	1	1	1	2	0	1	1	1	1	0	1	0
# Residential Enrollments	272	157	175	184	202	218	162	148	152	191	143	194
# Small Comm. Enrollments	0	0	0	1	1	0	0	0	1	0	0	0
# EGSs Serving Residential	3	6	6	6	3	3	3	3	4	4	4	3
# EGSs Serving Small Comm.	1	1	1	1	1	1	1	1	1	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.0740	\$0.0740	\$0.0698	\$0.0698	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.0689	\$0.0689
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0650	\$0.0650	\$0.0607	\$0.0607	\$0.6040	\$0.6040	\$0.6040	\$0.6040	\$0.6040	\$0.0604	\$0.0607	\$0.0607
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	354	176	167	128	124	162						32,182
# Small Comm. Referrals	1	1	0	0	1	0						578
# Residential Enrollments	315	174	124	100	92	121						24,754
# Small Comm. Enrollments	0	0	0	0	0	1						473
# EGSs Serving Residential	3	3	3	3	6	7						
# EGSs Serving Small Comm.	1	1	2	2	2	2						
Residential Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0689	\$0.0689	\$0.0689	\$0.0660	\$0.0660						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0607	\$0.0607	\$0.0607	\$0.0607	\$0.0580	\$0.0580						

Met-Ed Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	3,375	2,937	3,157	2,613	2,536	2,422	2,345	2,502	2,598	3,073	3,107	3,186
# Small Comm. Referrals	57	57	67	43	50	49	49	53	41	66	52	44
# Residential Enrollments	2,255	2,657	3,083	2,782	2,439	2,170	2,188	2,136	2,875	2,614	3,131	3,555
# Small Comm. Enrollments	74	109	162	152	57	48	43	53	41	56	74	41
# EGSs Serving Residential	3	2	2	2	5	5	5	7	7	7	7	7
# EGSs Serving Small Comm.	2	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08175	\$0.07601	\$0.07601	\$0.07601	\$0.07610	\$0.07610	\$0.07610	\$0.07211	\$0.07211	\$0.07211	\$0.09044	\$0.09044
Small Comm. Standard Offer Rate (\$/kWh)	\$0.76260	\$0.07461	\$0.07461	\$0.07461	\$0.07300	\$0.07300	\$0.07300	\$0.07201	\$0.07201	\$0.07201	\$0.07264	\$0.07264
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	2,985	2,810	2,676	2,319	0	0	0	2,242	2,199	2,088	2,411	2,689
# Small Comm. Referrals	43	0	0	0	0	0	0	0	0	0	30	18
# Residential Enrollments	2,808	1,259	3,972	2,829	804	9	3	1,445	1,940	2,163	2,341	2,567
# Small Comm. Enrollments	38	3	1	0	0	0	0	0	0	0	29	18
# EGSs Serving Residential	7	1	1	1	0	0	0	2	2	2	8	8
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.09044	\$0.06827	\$0.06827	\$0.06827	\$0.06498	\$0.06498	\$0.06498	\$0.07348	\$0.07348	\$0.07348	\$0.07294	\$0.07294
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07226	\$0.06227	\$0.06227	\$0.06227	\$0.07202	\$0.07202	\$0.07202	\$0.07422	\$0.07422	\$0.07422	\$0.07771	\$0.07771
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	2,757	2,627	2,757	2,301	2,106	1,797	2,036	2,275	2,300	2,513	2,897	2,615
# Small Comm. Referrals	38	30	39	29	28	29	17	28	32	33	26	19
# Residential Enrollments	2,770	2,327	2,778	2,470	2,394	1,793	1,935	2,358	2,456	2,395	2,873	2,775
# Small Comm. Enrollments	39	21	37	30	61	27	23	26	25	38	27	20
# EGSs Serving Residential	8	6	6	6	8	8	8	11	11	11	8	8
# EGSs Serving Small Comm.	2	2	2	2	5	5	5	5	5	5	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.07294	\$0.06739	\$0.06739	\$0.06739	\$0.07724	\$0.07724	\$0.07724	\$0.06577	\$0.06577	\$0.06577	\$0.05529	\$0.05529
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07771	\$0.07693	\$0.07693	\$0.07693	\$0.07554	\$0.07554	\$0.07554	\$0.07069	\$0.07069	\$0.07069	\$0.06432	\$0.06432
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	2,915	2,683	2,513	2,260	2,143	2,036	2,096	2,416	1,541	2,361	434	312
# Small Comm. Referrals	29	17	32	30	25	24	26	19	15	17	4	4
# Residential Enrollments	2,906	2,623	2,541	2,292	2,382	2,000	1,918	2,556	2,068	2,338	619	286
# Small Comm. Enrollments	19	20	52	29	34	22	22	24	19	23	5	3
# EGSs Serving Residential	8	10	10	10	14	14	14	15	15	15	5	5
# EGSs Serving Small Comm.	4	6	6	6	8	8	8	8	8	8	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.05529	\$0.06419	\$0.06419	\$0.06419	\$0.06836	\$0.06836	\$0.06836	\$0.06477	\$0.06477	\$0.06477	\$0.05597	\$0.05597
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06432	\$0.06470	\$0.06470	\$0.06470	\$0.06793	\$0.06793	\$0.06793	\$0.06363	\$0.06363	\$0.06363	\$0.06234	\$0.06234
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	308	286	260	221	236	267	215	252	204	238	252	266
# Small Comm. Referrals	6	1	5	3	4	4	5	7	6	1	5	7
# Residential Enrollments	287	272	287	219	232	286	223	240	207	248	225	262
# Small Comm. Enrollments	6	1	2	2	4	2	6	9	2	5	3	6
# EGSs Serving Residential	5	10	10	10	12	12	12	8	8	8	10	10
# EGSs Serving Small Comm.	6	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.05597	\$0.05575	\$0.05575	\$0.05575	\$0.06339	\$0.06339	\$0.06339	\$0.05748	\$0.05748	\$0.05748	\$0.05897	\$0.05897
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06234	\$0.05453	\$0.05453	\$0.05453	\$0.05790	\$0.05790	\$0.05790	\$0.06066	\$0.06066	\$0.06066	\$0.05699	\$0.05699
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	265	213	219	170	133	135	140	180	501	921	845	783
# Small Comm. Referrals	6	6	1	0	0	0	3	1	1	2	3	2
# Residential Enrollments	263	192	185	144	138	106	125	152	313	804	867	747
# Small Comm. Enrollments	5	3	1	0	0	0	2	1	1	0	1	0
# EGSs Serving Residential	10	6	10	10	10	10	10	9	9	9	5	5
# EGSs Serving Small Comm.	4	1	4	4	6	6	6	6	6	6	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.05897	\$0.0740	\$0.05643	\$0.05643	\$0.06216	\$0.06684	\$0.06684	\$0.06241	\$0.06241	\$0.05804	\$0.05152	\$0.05152
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05699	\$0.0650	\$0.05900	\$0.05900	\$0.06729	\$0.07236	\$0.07236	\$0.06483	\$0.06483	\$0.06029	\$0.04977	\$0.04977
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	664	684	765	577	616	548						120,325
# Small Comm. Referrals	3	1	7	14	2	10						1,425
# Residential Enrollments	579	662	748	580	544	514						118,529
# Small Comm. Enrollments	0	0	0	0	0	3						1,710
# EGSs Serving Residential	5	7	7	7	10	10						
# EGSs Serving Small Comm.	2	2	2	2	4	4						
Residential Standard Offer Rate (\$/kWh)	\$0.05152	\$0.05270	\$0.05270	\$0.05270	\$0.06054	\$0.06054						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.04977	\$0.04924	\$0.04924	\$0.04924	\$0.05766	\$0.05766						

Penelec Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	4,440	3,143	3,284	2,507	2,347	2,222	2,138	2,240	2,473	3,182	3,235	3,553
# Small Comm. Referrals	44	52	54	41	42	50	49	46	59	39	50	44
# Residential Enrollments	3,121	3,019	2,961	2,578	2,387	2,004	2,041	2,164	2,630	2,653	3,567	3,307
# Small Comm. Enrollments	52	119	147	151	57	47	49	47	51	41	57	50
# EGSs Serving Residential	3	3	3	3	4	4	4	6	6	6	5	5
# EGSs Serving Small Comm.	3	2	2	2	3	3	3	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08082	\$0.07486	\$0.07486	\$0.07486	\$0.06665	\$0.06665	\$0.06665	\$0.07170	\$0.07170	\$0.07170	\$0.08606	\$0.08606
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07468	\$0.07052	\$0.07052	\$0.07052	\$0.07102	\$0.07102	\$0.07102	\$0.06824	\$0.06824	\$0.06824	\$0.08199	\$0.08199
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	3,920	3,252	2,807	2,438	0	0	0	0	0	0	2,537	3,169
# Small Comm. Referrals	33	45	34	55	0	0	0	0	0	0	28	30
# Residential Enrollments	4,010	2,747	3,723	2,547	494	7	4	0	1	1	1,635	2,825
# Small Comm. Enrollments	32	30	48	56	9	1	0	0	0	0	24	26
# EGSs Serving Residential	5	4	4	4	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	1	1	1	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.08606	\$0.06538	\$0.06538	\$0.06538	\$0.59050	\$0.05905	\$0.05905	\$0.06436	\$0.06436	\$0.06436	\$0.06829	\$0.06829
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08199	\$0.06873	\$0.06873	\$0.06873	\$0.70230	\$0.07023	\$0.07023	\$0.07421	\$0.07421	\$0.07421	\$0.07619	\$0.07619
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	3,653	2,784	2,896	2,133	2,032	1,747	1,881	1,892	1,977	2,757	2,916	2,791
# Small Comm. Referrals	44	31	30	21	35	21	24	44	26	33	25	26
# Residential Enrollments	3,710	2,697	2,996	2,360	2,281	1,757	1,951	1,895	2,050	2,373	3,145	2,810
# Small Comm. Enrollments	37	31	32	26	58	27	27	37	36	31	34	25
# EGSs Serving Residential	6	5	5	5	8	8	8	6	6	6	5	5
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06829	\$0.06827	\$0.06827	\$0.06827	\$0.07025	\$0.07025	\$0.07025	\$0.06060	\$0.06060	\$0.06060	\$0.05599	\$0.05599
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07619	\$0.07424	\$0.07424	\$0.07424	\$0.07220	\$0.07220	\$0.07220	\$0.06737	\$0.06737	\$0.06737	\$0.06012	\$0.06012
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	3,662	2,746	2,507	2,298	1,967	1,939	1,802	2,247	1,391	2,403	350	266
# Small Comm. Referrals	28	27	33	20	30	22	19	19	15	30	6	1
# Residential Enrollments	3,666	2,856	2,526	2,410	1,810	2,056	1,880	2,406	2,174	2,667	618	224
# Small Comm. Enrollments	23	26	53	34	17	22	17	21	13	29	6	2
# EGSs Serving Residential	5	11	11	11	13	15	15	8	8	8	9	9
# EGSs Serving Small Comm.	1	6	6	6	9	11	11	10	10	10	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.05599	\$0.07183	\$0.07183	\$0.07183	\$0.06623	\$0.06623	\$0.06623	\$0.05624	\$0.05624	\$0.05624	\$0.05759	\$0.05759
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06012	\$0.06416	\$0.06416	\$0.06416	\$0.06731	\$0.06731	\$0.06731	\$0.06527	\$0.06527	\$0.06527	\$0.05389	\$0.05389
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	323	235	216	149	138	195	161	190	149	174	207	233
# Small Comm. Referrals	2	5	3	2	1	2	2	8	2	5	2	1
# Residential Enrollments	302	234	232	173	135	175	157	167	160	179	192	188
# Small Comm. Enrollments	2	2	5	5	1	2	1	5	6	4	4	0
# EGSs Serving Residential	9	8	8	8	14	14	14	9	9	9	11	11
# EGSs Serving Small Comm.	5	6	6	6	8	8	8	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.05759	\$0.05006	\$0.05006	\$0.05006	\$0.06270	\$0.06270	\$0.06270	\$0.05467	\$0.05467	\$0.05467	\$0.05787	\$0.05787
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05389	\$0.05326	\$0.05326	\$0.05326	\$0.06295	\$0.06295	\$0.06295	\$0.06281	\$0.06281	\$0.06281	\$0.05092	\$0.05092
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	249	135	155	106	78	106	96	103	397	849	759	842
# Small Comm. Referrals	3	1	0	0	0	1	0	1	3	2	3	0
# Residential Enrollments	231	146	168	112	80	83	78	88	256	738	795	826
# Small Comm. Enrollments	0	1	1	0	0	0	0	0	0	1	2	0
# EGSs Serving Residential	11	9	9	9	10	10	10	9	9	9	5	5
# EGSs Serving Small Comm.	4	3	3	3	6	6	6	6	6	6	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.05787	\$0.05550	\$0.05550	\$0.05550	\$0.05848	\$0.06288	\$0.06288	\$0.05747	\$0.05747	\$0.05345	\$0.05274	0.05271
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05092	\$0.05433	\$0.05433	\$0.05433	\$0.06188	\$0.06654	\$0.06654	\$0.06571	\$0.06571	\$0.06111	\$0.05082	0.05082
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	726	593	731	538	573	553						115,883
# Small Comm. Referrals	1	3	8	6	10	11						1,493
# Residential Enrollments	634	620	688	533	510	493						115,117
# Small Comm. Enrollments	1	1	2	4	3	6						1,817
# EGSs Serving Residential	5	6	6	6	11	11						
# EGSs Serving Small Comm.	2	2	2	2	2	2						
Residential Standard Offer Rate (\$/kWh)	\$0.05271	\$0.04834	\$0.04834	\$0.04834	\$0.05994	\$0.05994						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05082	\$0.04802	\$0.04802	\$0.04802	\$0.05578	\$0.05578						

Penn Power Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	950	757	757	580	553	575	525	597	712	829	794	881
# Small Comm. Referrals	24	12	13	20	30	22	18	27	18	22	23	22
# Residential Enrollments	602	822	486	677	537	532	540	387	869	772	826	840
# Small Comm. Enrollments	17	15	10	22	17	26	23	26	17	29	22	24
# EGSs Serving Residential	2	1	1	1	2	2	2	2	2	2	3	3
# EGSs Serving Small Comm.	2	1	1	1	2	2	2	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06603	\$0.05389	\$0.05389	\$0.05389	\$0.05582	\$0.05582	\$0.05582	\$0.05791	\$0.05791	\$0.05791	\$0.07583	\$0.07583
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05729	\$0.05598	\$0.05598	\$0.05598	\$0.05382	\$0.05382	\$0.05382	\$0.05294	\$0.05294	\$0.05294	\$0.06889	\$0.06889
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	792	280	0	0	0	0	0	0	0	0	721	925
# Small Comm. Referrals	17	0	0	0	0	0	0	0	0	0	10	5
# Residential Enrollments	803	158	2	0	1	0	1	0	0	0	391	706
# Small Comm. Enrollments	18	3	0	0	0	0	0	0	0	0	8	7
# EGSs Serving Residential	3	0	0	0	0	0	0	0	0	0	5	5
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07583	\$0.05929	\$0.05929	\$0.05929	\$0.50770	\$0.05077	\$0.05077	\$0.05077	\$0.07421	\$0.07421	\$0.07983	\$0.07983
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06889	\$0.06818	\$0.06818	\$0.06818	\$0.69640	\$0.06964	\$0.06964	\$0.06664	\$0.06664	\$0.06664	\$0.08033	\$0.08033
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	898	812	864	636	581	528	505	615	637	756	826	782
# Small Comm. Referrals	12	13	9	9	7	10	5	2	3	10	3	5
# Residential Enrollments	906	779	851	738	700	487	580	511	755	658	777	738
# Small Comm. Enrollments	9	33	13	7	8	6	10	5	0	6	7	4
# EGSs Serving Residential	5	5	5	5	6	6	6	9	9	9	6	6
# EGSs Serving Small Comm.	1	1	1	1	5	5	5	5	5	5	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.07983	\$0.08554	\$0.08554	\$0.08554	\$0.08366	\$0.08366	\$0.08366	\$0.07327	\$0.07327	\$0.07327	\$0.06342	\$0.06342
Small Comm. Standard Offer Rate (\$/kWh)	\$0.08033	\$0.08256	\$0.08256	\$0.08256	\$0.08246	\$0.08246	\$0.08246	\$0.08815	\$0.08815	\$0.08815	\$0.06973	\$0.06973
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	797	781	697	625	529	492	527	592	427	676	116	81
# Small Comm. Referrals	7	6	7	4	7	7	7	11	6	5	2	0
# Residential Enrollments	813	731	721	642	569	514	466	592	584	723	227	80
# Small Comm. Enrollments	7	7	10	7	8	8	5	10	9	9	1	2
# EGSs Serving Residential	6	8	8	8	11	11	11	6	6	6	5	5
# EGSs Serving Small Comm.	1	6	6	6	9	9	9	6	6	6	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.06342	\$0.07420	\$0.07420	\$0.07420	\$0.07186	\$0.07186	\$0.07186	\$0.05472	\$0.05472	\$0.05472	\$0.06207	\$0.06207
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06973	\$0.06870	\$0.06870	\$0.06870	\$0.07821	\$0.07821	\$0.07821	\$0.06891	\$0.06891	\$0.06891	\$0.05966	\$0.05966
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	77	62	73	51	41	46	49	68	47	54	72	68
# Small Comm. Referrals	1	1	1	0	1	0	0	0	1	0	2	0
# Residential Enrollments	82	64	77	53	41	50	44	55	64	54	61	73
# Small Comm. Enrollments	0	1	1	0	1	0	0	0	0	3	3	0
# EGSs Serving Residential	5	8	8	8	10	10	10	7	7	7	7	7
# EGSs Serving Small Comm.	4	9	9	9	8	8	8	7	7	7	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.06207	\$0.05539	\$0.05539	\$0.05539	\$0.06698	\$0.06698	\$0.06698	\$0.06137	\$0.06137	\$0.06137	\$0.06342	\$0.06342
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05966	\$0.06934	\$0.06934	\$0.06934	\$0.06444	\$0.06444	\$0.06444	\$0.07183	\$0.07183	\$0.07183	\$0.07091	\$0.07091
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	73	43	42	27	22	40	25	31	136	218	219	230
# Small Comm. Referrals	2	0	0	0	0	0	1	0	0	0	0	1
# Residential Enrollments	67	43	40	25	19	27	24	17	83	198	219	240
# Small Comm. Enrollments	2	0	0	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	7	6	6	6	6	6	6	6	6	6	2	2
# EGSs Serving Small Comm.	4	3	3	3	5	5	5	2	2	2	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06342	\$0.06162	\$0.06162	\$0.06162	\$0.07174	\$0.07714	\$0.07714	\$0.06414	\$0.06414	\$0.05965	\$0.05818	0.05818
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07091	\$0.07020	\$0.07020	\$0.07020	\$0.07261	\$0.07807	\$0.07807	\$0.08066	\$0.08066	\$0.05900	\$0.05148	0.06463
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	154	168	225	180	148	148						28,845
# Small Comm. Referrals	0	0	3	0	2	2						458
# Residential Enrollments	164	154	208	190	119	119						27,768
# Small Comm. Enrollments	1	0	1	2	0	2						492
# EGSs Serving Residential	2	2	2	2	10	10						
# EGSs Serving Small Comm.	1	1	1	1	3	3						
Residential Standard Offer Rate (\$/kWh)	0.05818	\$0.05795	\$0.05795	\$0.05795	\$0.07042	\$0.07042						
Small Comm. Standard Offer Rate (\$/kWh)	0.06463	\$0.05977	\$0.05977	\$0.05977	\$0.06812	\$0.06812						

West Penn Power Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	5,634	3,333	3,433	2,851	2,753	2,595	2,288	2,300	2,579	3,593	3,407	4,109
# Small Comm. Referrals	77	72	79	95	98	120	80	88	102	120	82	85
# Residential Enrollments	3,883	3,750	3,537	3,240	2,673	2,333	2,192	1,759	3,428	2,986	3,495	3,428
# Small Comm. Enrollments	39	78	80	93	81	108	85	79	111	105	98	88
# EGSs Serving Residential	2	1	1	1	3	3	3	3	3	3	3	3
# EGSs Serving Small Comm.	1	1	1	1	3	3	3	1	1	1	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.05794	\$0.05623	\$0.05623	\$0.05623	\$0.05223	\$0.05223	\$0.05223	\$0.04587	\$0.04587	\$0.04587	\$0.06947	\$0.06947
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05515	\$0.05091	\$0.05091	\$0.05091	\$0.05769	\$0.05769	\$0.05769	\$0.05344	\$0.05344	\$0.05344	\$0.06526	\$0.06526
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	4,616	3,380	3,059	2,609	0	0	0	0	0	0	2,994	4,007
# Small Comm. Referrals	78	25	0	0	0	0	0	0	0	0	46	20
# Residential Enrollments	5,286	1,277	4,810	3,089	854	13	3	0	0	5	1,834	3,362
# Small Comm. Enrollments	69	16	0	0	0	0	0	0	5	0	40	21
# EGSs Serving Residential	3	1	1	1	0	0	0	0	0	0	6	6
# EGSs Serving Small Comm.	1	0	0	0	0	0	0	0	0	0	1	1
Residential Standard Offer Rate (\$/kWh)	\$0.06947	\$0.05782	\$0.05782	\$0.05782	\$0.05837	\$0.05837	\$0.05837	\$0.04929	\$0.04929	\$0.04929	\$0.06799	\$0.06799
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06526	\$0.05562	\$0.05562	\$0.05562	\$0.07349	\$0.07348	\$0.07348	\$0.06207	\$0.06207	\$0.06207	\$0.06441	\$0.06441
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	4,614	2,953	2,972	2,434	2,205	1,977	2,055	2,142	2,348	2,852	3,332	3,475
# Small Comm. Referrals	28	39	48	29	41	39	45	31	29	31	28	39
# Residential Enrollments	4,912	3,134	3,106	2,633	2,447	1,991	2,162	2,260	2,266	2,561	3,300	3,132
# Small Comm. Enrollments	26	35	44	41	71	42	48	35	27	35	37	35
# EGSs Serving Residential	6	5	5	5	6	7	6	8	8	8	7	7
# EGSs Serving Small Comm.	1	2	2	2	5	5	5	5	5	5	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.06799	\$0.06433	\$0.06433	\$0.06433	\$0.06520	\$0.06520	\$0.06520	\$0.06494	\$0.06494	\$0.06494	\$0.05961	\$0.05961
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06441	\$0.07391	\$0.07391	\$0.07391	\$0.07019	\$0.07019	\$0.07019	\$0.06979	\$0.06979	\$0.06979	\$0.06824	\$0.06824
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	4,521	3,091	2,819	2,441	2,253	2,062	1,989	2,337	1,551	2,538	444	316
# Small Comm. Referrals	38	35	26	28	31	26	33	23	12	25	3	4
# Residential Enrollments	5,247	3,277	2,755	2,605	2,406	1,993	1,960	2,292	2,218	2,743	728	241
# Small Comm. Enrollments	43	31	74	36	60	26	29	22	15	21	6	13
# EGSs Serving Residential	7	8	8	8	10	10	10	9	9	9	10	10
# EGSs Serving Small Comm.	5	7	7	7	9	9	9	11	11	11	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.05961	\$0.05637	\$0.05637	\$0.05637	\$0.06114	\$0.06114	\$0.06114	\$0.05557	\$0.05557	\$0.05557	\$0.06140	\$0.06140
Small Comm. Standard Offer Rate (\$/kWh)	\$0.06824	\$0.07427	\$0.07427	\$0.07427	\$0.07453	\$0.07453	\$0.07453	\$0.07133	\$0.07133	\$0.07133	\$0.07363	\$0.07363
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	422	265	253	174	168	216	201	228	180	200	213	272
# Small Comm. Referrals	4	3	4	4	0	3	2	7	1	3	3	4
# Residential Enrollments	452	287	240	170	132	173	171	215	198	200	203	204
# Small Comm. Enrollments	21	2	3	8	3	1	4	5	4	3	4	3
# EGSs Serving Residential	10	10	10	10	9	9	9	7	7	7	9	9
# EGSs Serving Small Comm.	8	6	6	6	7	7	7	6	6	6	8	8
Residential Standard Offer Rate (\$/kWh)	\$0.06140	\$0.05849	\$0.05849	\$0.05849	\$0.05719	\$0.05719	\$0.05719	\$0.05659	\$0.05659	\$0.05659	\$0.06101	\$0.06101
Small Comm. Standard Offer Rate (\$/kWh)	\$0.07363	\$0.04452	\$0.04452	\$0.04452	\$0.04518	\$0.04518	\$0.04518	\$0.05037	\$0.05037	\$0.05037	\$0.05226	\$0.05226
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	321	205	176	121	99	125	122	131	434	966	849	929
# Small Comm. Referrals	2	4	0	0	0	1	0	2	0	1	0	2
# Residential Enrollments	320	202	148	128	75	93	109	115	256	812	812	911
# Small Comm. Enrollments	1	0	1	0	0	0	0	0	0	0	0	0
# EGSs Serving Residential	9	8	8	8	8	8	8	9	9	9	5	5
# EGSs Serving Small Comm.	8	4	4	4	6	6	6	7	7	7	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.06101	\$0.05203	\$0.05203	\$0.05203	\$0.05909	\$0.06354	\$0.06354	\$0.06092	\$0.06092	\$0.05666	\$0.05131	\$0.05131
Small Comm. Standard Offer Rate (\$/kWh)	\$0.05226	\$0.03952	\$0.03952	\$0.03952	\$0.06475	\$0.06962	\$0.06962	\$0.06344	\$0.06344	\$0.05900	\$0.05148	\$0.05148
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	988	711	720	583	558	595						130,686
# Small Comm. Referrals	1	0	4	16	9	13						2,071
# Residential Enrollments	900	701	765	519	535	568						130,220
# Small Comm. Enrollments	1	0	0	6	7	9						2,134
# EGSs Serving Residential	5	6	6	6	9	9						
# EGSs Serving Small Comm.	3	3	3	3	3	3						
Residential Standard Offer Rate (\$/kWh)	0.05131	\$0.04964	\$0.04964	\$0.04964	\$0.05357	\$0.05357						
Small Comm. Standard Offer Rate (\$/kWh)	0.05148	\$0.05320	\$0.05320	\$0.05320	\$0.05321	\$0.05321						

PPL Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
# Residential Referrals	10,295	8,262	10,177	8,643	7,562	6,590	6,073	6,865	6,094	6,926	6,650	6,657
# Small Comm. Referrals	146	0	0	0	119	72	71	118	187	165	189	173
# Residential Enrollments	7,875	7,877	9,283	8,877	6,304	6,599	5,516	6,535	5,724	6,782	6,490	6,864
# Small Comm. Enrollments	117	22	5	0	51	75	49	74	136	173	55	21
# EGSs Serving Residential	3	6	6	6	11	11	11	9	9	9	5	5
# EGSs Serving Small Comm.	1	0	0	0	11	11	11	5	5	5	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0765	\$0.0816	\$0.0816	\$0.0816	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0814	\$0.0840	\$0.0840
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0718	N/A	N/A	N/A	\$0.0860	\$0.0860	\$0.0860	\$0.0966	\$0.0966	\$0.0966	\$0.0891	\$0.0891
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
# Residential Referrals	6,301	5,840	4,667	4,946	5,283	5,154	4,494	5,339	5,333	5,578	7,178	8,187
# Small Comm. Referrals	146	155	133	171	206	219	160	195	185	117	205	245
# Residential Enrollments	5,913	4,714	4,457	4,995	4,039	5,202	4,091	4,977	4,802	4,533	5,985	7,133
# Small Comm. Enrollments	1	62	127	142	137	232	143	163	134	88	129	210
# EGSs Serving Residential	5	11	10	10	9	9	9	15	15	15	12	12
# EGSs Serving Small Comm.	2	4	3	3	3	3	3	7	7	7	5	5
Residential Standard Offer Rate (\$/kWh)	\$0.0840	\$0.0820	\$0.0833	\$0.0833	\$0.0867	\$0.0867	\$0.0867	\$0.0889	\$0.0889	\$0.0889	\$0.0883	\$0.0883
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0891	\$0.0817	\$0.0799	\$0.0799	\$0.0867	\$0.0867	\$0.0867	\$0.0941	\$0.0941	\$0.0941	\$0.0835	\$0.0835
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
# Residential Referrals	6,950	4,535	4,767	3,798	5,822	4,514	4,759	4,355	3,996	3,588	5,014	4,636
# Small Comm. Referrals	163	181	185	152	291	236	251	224	157	110	253	238
# Residential Enrollments	6,477	3,684	5,337	3,960	4,563	4,570	4,059	5,619	3,590	3,800	4,237	4,356
# Small Comm. Enrollments	143	44	45	20	148	266	224	315	169	133	195	281
# EGSs Serving Residential	12	15	15	15	12	12	12	16	16	16	16	16
# EGSs Serving Small Comm.	5	7	7	7	6	6	6	7	7	7	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0883	\$0.0883	\$0.0883	\$0.0883	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0736	\$0.0670	\$0.0749
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0835	\$0.0835	\$0.0835	\$0.0835	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0720	\$0.0620	\$0.0666
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
# Residential Referrals	5,410	4,826	4,740	4,502	4,680	4,377	2,694	2,613	2,555	7,798	5,123	3,661
# Small Comm. Referrals	288	300	302	318	300	324	144	203	179	462	269	218
# Residential Enrollments	4,935	3,285	4,699	3,847	4,521	3,543	3,008	2,738	2,262	4,676	7,059	3,195
# Small Comm. Enrollments	271	167	236	238	282	186	173	228	162	219	435	185
# EGSs Serving Residential	16	12	12	12	10	10	10	14	14	14	18	18
# EGSs Serving Small Comm.	6	6	6	6	7	7	7	8	8	8	11	11
Residential Standard Offer Rate (\$/kWh)	\$0.0749	\$0.0749	\$0.0749	\$0.0749	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0692	\$0.0790	\$0.0790
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0666	\$0.0666	\$0.0666	\$0.0666	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0669	\$0.0697	\$0.0697
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
# Residential Referrals	4,154	3,764	4,037	3,060	8,844	5,964	4,944	3,799	4,598	4,860	4,896	4,568
# Small Comm. Referrals	229	204	268	278	403	326	261	174	246	176	436	270
# Residential Enrollments	3,808	3,100	3,669	2,355	6,826	6,273	5,021	4,166	4,480	4,350	4,102	3,740
# Small Comm. Enrollments	227	187	218	210	240	243	418	238	197	225	311	250
# EGSs Serving Residential	18	21	21	21	11	11	11	7	7	7	10	10
# EGSs Serving Small Comm.	11	12	12	12	10	10	10	5	5	5	6	6
Residential Standard Offer Rate (\$/kWh)	\$0.0790	\$0.0790	\$0.0790	\$0.0790	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0694	\$0.0693	\$0.0693
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0697	\$0.0697	\$0.0697	\$0.0697	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0630	\$0.0630
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
# Residential Referrals	4,583	4,075	5,114	5,308	9,561	8,601	5,821	5,656	4,894	5,136	3,201	2,910
# Small Comm. Referrals	299	303	379	493	438	510	371	345	275	183	455	314
# Residential Enrollments	3,074	2,487	3,943	3,040	6,894	5,233	1,028	2,863	4,390	3,376	2,258	2,684
# Small Comm. Enrollments	194	188	271	295	340	322	52	153	256	173	338	351
# EGSs Serving Residential	10	13	13	13	10	10	10	10	10	10	15	15
# EGSs Serving Small Comm.	6	6	6	6	6	6	6	8	8	8	4	4
Residential Standard Offer Rate (\$/kWh)	\$0.0693	\$0.0693	\$0.0693	\$0.0693	\$0.06546	\$0.0655	\$0.0655	\$0.0655	\$0.0655	\$0.0655	\$0.0705	\$0.0705
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0630	\$0.0630	\$0.0630	\$0.0630	\$0.06737	\$0.0674	\$0.0674	\$0.0674	\$0.0674	\$0.0674	\$0.0577	\$0.0577
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
# Residential Referrals	2,984	2,427	2,755	2,902	3,479	3,409						409,111
# Small Comm. Referrals	285	240	327	267	303	290						18,473
# Residential Enrollments	2,783	2,194	2,065	2,610	3,063	3,354						356,816
# Small Comm. Enrollments	288	228	252	284	203	361						14,624
# EGSs Serving Residential	15	15	15	15	16	16						
# EGSs Serving Small Comm.	4	5	5	5	4	4						
Residential Standard Offer Rate (\$/kWh)	\$0.0705	\$0.0705	\$0.0705	\$0.0705	\$0.07098	\$0.07098						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0577	\$0.0577	\$0.0577	\$0.0577	\$0.05914	\$0.05914						

PECO Standard Offer Program Information through January 31, 2020

	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14
Total Calls Received by Allconnect ¹	2,919	3,582	3,149	2,334	2,235	2,307	2,260	3,340	3,453	3,280	3,638	7,347
# Residential Enrollments	2,052	2,784	2,605	1,913	1,751	1,853	1,370	1,787	1,812	1,957	2,284	4,664
# Small Comm. Enrollments	35	51	71	148	156	229	271	517	507	325	356	492
# Residential Web Enrollments	103	147	198	194	180	254	207	147	109	90	132	169
# Small Comm. Web Enrollments	0	1	3	0	1	4	0	2	4	1	1	1
# EGSs ²	3	3	9	9	16	17	17	10	6	5	4	4
# EGSs Serving Residential												
# EGSs Serving Small Comm.												
#EGSs Service Both Res & Small Comm.												
Residential Standard Offer Rate (\$/kWh)	\$0.0801	\$0.0870	\$0.0870	\$0.0870	\$0.0909	\$0.0909	\$0.0909	\$0.0816	\$0.0816	\$0.0816	\$0.0798	\$0.0798
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0808	\$0.0876	\$0.0876	\$0.0876	\$0.0976	\$0.0976	\$0.0976	\$0.0866	\$0.0866	\$0.0866	\$0.0794	\$0.0794
	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Total Calls Received by Allconnect ¹	12,147	10,514	10,185	7,941	7,562	8,522	7,352	7,499	6,844	5,946	9,780	12,228
# Residential Enrollments	8,092	6,761	8,407	5,193	4,995	5,468	5,045	4,865	3,789	5,591	7,276	7,532
# Small Comm. Enrollments	499	521	897	545	371	324	447	352	324	355	325	396
# Residential Web Enrollments ²	134	0	0	119	121	180	205	132				
# Small Comm. Web Enrollments	1	0	0	0	0	0	0	0				
# EGSs ³	4	7	6	6	6	5	11	12	13	12	8	7
# EGSs Serving Residential								2	3	3	2	2
# EGSs Serving Small Comm.								0	0	0	0	0
#EGSs Service Both Res & Small Comm.								10	10	9	6	5
Residential Standard Offer Rate (\$/kWh)	\$0.0798	\$0.0767	\$0.0767	\$0.0767	\$0.0844	\$0.0844	\$0.0844	\$0.0805	\$0.0805	\$0.0805	\$0.0763	\$0.0763
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0794	\$0.0864	\$0.0864	\$0.0864	\$0.0950	\$0.0950	\$0.0950	\$0.0828	\$0.0828	\$0.0828	\$0.0809	\$0.0809
	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16
Total Calls Received by Allconnect ¹	12,725	11,286	10,905	9,532	8,258	7,988	8,305	9,347	8,978	11,519	12,903	11,987
# Residential Enrollments	7,822	7,233	6,189	5,073	5,380	4,479	4,904	5,417	4,898	7,545	8,284	7,791
# Small Comm. Enrollments	412	398	403	425	262	331	355	365	204	242	318	386
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	7	13	13	13	14	14	14	16	17	18	17	16
# EGSs Serving Residential	2	5	5	5	5	5	7	7	8	9	13	12
# EGSs Serving Small Comm.	0	2	3	2	1	1	1	0	0	0	1	1
#EGSs Service Both Res & Small Comm.	5	6	5	6	8	8	6	9	9	9	3	3
Residential Standard Offer Rate (\$/kWh)	\$0.0763	\$0.0790	\$0.0790	\$0.0790	\$0.0770	\$0.0777	\$0.0777	\$0.0741	\$0.0741	\$0.0741	\$0.0695	\$0.0695
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0809	\$0.0844	\$0.0844	\$0.0844	\$0.0826	\$0.0825	\$0.0825	\$0.0813	\$0.0813	\$0.0813	\$0.0689	\$0.0689
	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17
Total Calls Received by Allconnect ¹	12,255	8,986	8,308	7,553	6,576	6,457	5,943	4,918	2,867	3,223	3,288	3,389
# Residential Enrollments	7,722	4,803	4,790	4,252	3,725	3,658	3,508	3,943	1,347	1,559	1,665	1,684
# Small Comm. Enrollments	461	318	280	293	264	209	213	46	21	28	35	64
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	16	16	20	17	17	17	12	12	12	12	12
# EGSs Serving Residential	9	11	11	15	14	14	14	9	11	11	10	10
# EGSs Serving Small Comm.	1	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	3	3	4	4	2	3	3	3	1	1	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0695	\$0.0721	\$0.0721	\$0.0721	\$0.0694	\$0.0694	\$0.0694	\$0.0666	\$0.0666	\$0.0666	\$0.0661	\$0.0661
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0689	\$0.0677	\$0.0677	\$0.0677	\$0.0648	\$0.0648	\$0.0648	\$0.0604	\$0.0604	\$0.0604	\$0.0629	\$0.0629
	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18
Total Calls Received by Allconnect ¹	3,497	2,804	2,833	2,315	1,811	2,331	2,036	2,007	2,096	2,308	2,195	2,472
# Residential Enrollments	1,758	1,303	1,152	902	795	977	687	696	606	931	912	1,005
# Small Comm. Enrollments	29	22	14	17	14	23	85	12	23	11	9	13
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	13	14	13	14	15	13	13	12	13	10	10	10
# EGSs Serving Residential	11	11	10	11	12	11	11	10	10	8	8	8
# EGSs Serving Small Comm.	0	2	1	1	1	0	0	0	0	0	0	0
#EGSs Service Both Res & Small Comm.	2	1	2	2	2	2	2	2	3	2	2	2
Residential Standard Offer Rate (\$/kWh)	\$0.0661	\$0.0663	\$0.0663	\$0.0663	\$0.0671	\$0.0671	\$0.0671	\$0.0602	\$0.0602	\$0.0602	\$0.0665	\$0.0665
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0610	\$0.0610	\$0.0610	\$0.0640	\$0.0640	\$0.0640	\$0.0615	\$0.0615	\$0.0615	\$0.0629	\$0.0629
	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19
Total Calls Received by Allconnect ¹	2,376	2,186	2,376	1,960	1,716	2,083	1,814	1,680	1,445	1,597	1,453	1,768
# Residential Enrollments	934	833	846	750	735	768	755	796	772	828	756	864
# Small Comm. Enrollments	11	18	15	8	7	8	13	25	9	9	10	10
# Residential Web Enrollments ²												
# Small Comm. Web Enrollments												
# EGSs ³	11	10	10	9	9	9	11	12	13	15	13	13
# EGSs Serving Residential	9	8	8	7	7	7	8	9	9	10	8	9
# EGSs Serving Small Comm.	0	0	0	0	0	0	0	0	1	1	1	1
#EGSs Service Both Res & Small Comm.	2	2	2	2	2	2	3	3	3	4	4	3
Residential Standard Offer Rate (\$/kWh)	\$0.0665	\$0.0633	\$0.0633	\$0.0633	\$0.06357	\$0.06344	\$0.0634	\$0.0661	\$0.0661	\$0.0661	\$0.0631	\$0.0631
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0629	\$0.0607	\$0.0607	\$0.0607	\$0.06189	\$0.06175	\$0.0618	\$0.0624	\$0.0624	\$0.0624	\$0.0600	\$0.0600
	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
Total Calls Received by Allconnect ¹	1,721	1,467	1,669	1,370	1,278	753						403,277
# Residential Enrollments	704	547	761	545	528	673						242,636
# Small Comm. Enrollments	13	6	13	12	16	22						15,344
# Residential Web Enrollments ²												2,821
# Small Comm. Web Enrollments												19
# EGSs ³	13	15	15	15	17	17						
# EGSs Serving Residential	9	10	10	10	12	12						
# EGSs Serving Small Comm.	1	1	1	1	1	1						
#EGSs Service Both Res & Small Comm.	3	4	4	4	4	4						
Residential Standard Offer Rate (\$/kWh)	\$0.0631	\$0.0635	\$0.0635	\$0.0635	\$0.0627	\$0.0627						
Small Comm. Standard Offer Rate (\$/kWh)	\$0.0600	\$0.0603	\$0.0603	\$0.0603	\$0.0600	\$0.0600						

¹ PECO does not track, by rate class, the calls transferred from its CSRs to Allconnect's CSRs ("referrals").

² As of April 2015, PECO no longer offers a web function for enrollment in the SOP. The "Enrollments" listed above are customers that were referred and agreed to be in the Standard Offer Program.

³ Until March 15, 2015, in order to participate in PECO's SOP, an EGS must agree to serve both Res. and Small Comm. Effective beginning 3/15/15, EGSs were given the ability to serve either Res. or Small Comm. or both.